

:: OFFICE OF ::
ARLINGTON HOTEL,

J. W. WHITE, PROP'R.

Danville, Ill., Aug 13th 1888

Prof Serrin. Milton

My dear Sir - I enclose a
head and a lower leaf - of a *Liatris*,
that I am unable to put the specific
name to. Some of its prominent charact-
eristics do not seem to be mentioned at all,
in the Manual. For instance the strongly
incurved tips of the scales of the involucre,
with eroded edges & scales being loosely
spreading, then strongly incurved at the ends,
I should think would be noted, also the erosion.
The stem is rather slender 3 to 4 ft high,
from a globular crown, leafy, but not as
much so as *L. spicata* or *L. psychnostachya*,
lower leaves linear spatulate, becoming linear
and small, towards top. papas very plumose,
corolla hairy within, at base of stamens. spike
6 to 15 inches long, heads rather large, 20 to 30

Danville, Ill., 188

flowered, and from $\frac{1}{8}$ to $\frac{1}{2}$ inch apart on the
spike or raceme. Scales numerous dotted. It
seems to go nodily enough under **, but I
don't find anything there describing it well.
L. squarrosa having "leaflike spreading tips" which
this certainly has not, and *L. cylindracea* being
but 6' to 8' high with "rounded appressed tips" to its
scales, and these certainly are not appressed.
I want to call your attention to an evident error
in Gray's Manual, probably typographical, though.
Under *Scutellaria canescens*, it says, "upper lip
of corolla shorter than the lower". Now Wood says
"longer", Gray himself says "longer" in his own
Synoptical Flora, and the plant itself says
"longer" - so it must be an error in the
Manual. I enclose a newspaper cutting, but
suppose it refers to nothing botanically new. I
enclose stamped envelope for your kind reply.
Very Truly
R. H. Ingraham

Proprietor also of

THE KEARSARGE,
NO. 1 CONWAY, N. H.



Greenfield, Mass. Sept 19 1889

I was very in Boston
one day (17th) and
did not have time
to come to Cambridge

Prof. Watsen

My dear Sir. I am in trouble
again - and impose myself on you.
I mail an aster, and two sedgs -
which please kindly name for me. The
aster, I was inclined to call *A. graminifolius*
but the scales of involucres are imbricated and
unequal and numerous, and the hardness
and rigidity of the plant is not mentioned. I
got it at Leominster yesterday, as I did the
slender sedg, that I can not get even a
start on, can't get it into any genus at all.
Would almost think it might be *Kyllingia pumila*
if it was not for the *Mnarguean aschmannii*.
The other (carex) I got on Peaks Island
at Portland Me. Lost much in a bog, the
slender one grew in a very sandy place, as
did the aster

Yours Truly - R. H. Ingraham

Proprietor also of

THE KEARSARGE,
NO. CONWAY, N. H.



Greenfield, Mass. Sept 19 1884

Prof Watson

My dear Sir - I intended speaking, in my first letter this morning, of a compositum I found on Peaks Island - which evidently is not in the manual, I think it has escaped from cultivation, as I see it in gardens - It is 253 ft high, annual, leaves oblanceolate or spatulate, tender and brittle, flowers single on thin peduncles, from light yellow to orange - Disk flowers sterile, and fertile rays - receptacle naked, and slightly convex - no pappus - and the fertile flowers - or achenes are in about two rows, or somewhat so, and strongly incurved with the flower, not on the end of the achenes,

Proprietor also of

THE KEARSARGE,

NO. CONWAY, N. H.



Greenfield, Mass.

18

but on the top, at the end - thus.  -
I would be glad if you will include
the name of this, in your reply to
my first letter and greatly oblige
Yours very truly
R. W. Ingraham

The manual seems to lead this close
to *Leucanthemum*, with the fertile
ray - naked receptacle and absence of
pappus - and it does not seem very
close either, in other points.

Youngstown, O.
Mch 17th 1890.

Prof Watson

My dear Sir.

I have the new Manual, and am highly pleased to get it. It will be invaluable to any student. I trust you will not think me pedantic if I call attention to two or three failures to correct, where you had written me there were errors. Of course through some oversight, but I thought you would be glad to have them kept in sight for future correction. They are as follows.

Callirrhoe triangulata.

should be, long conical tap roots instead of tuberous.

Rhododendron nudiflorum.

Habitat should include dry woodlands, as well as swamps.

Corobea multifida.

Upper lip of corolla should be 2 lobed, instead of 3 lobed -
and color purplish, instead of greenish white.

Please accept my thanks for your kind
credit, with reference to his cristata.

Very Respectfully

R. B. Ingraham

I enclose a story of a most
remarkable tree. I fear the
author has made the story
too remarkable. It sounds
like a "fairytale", and has no basis in locating it in central Africa.

Youngstown, O. May 7th 1891

Dear Prof Watson

I mail you today a violet, I found yesterday in Trumbull Co. O. that I presume is only an uncommon form of *V. striata*, but you will see the spur is very much curved. I never came across it like this before - I see no other points that differ from *V. striata*, except that it is nearer white, the bracts are closer to the flowers - and the stipules are not quite so much fringed, but then these are none of them constant in *V. striata* - Still I thought I would send it. I saw a *V. hastata* a few days since, gathered near Miles, Trumbull Co. O. but when I went for it yesterday, I found the ground had been burned over, so I shall have to wait another year for it. I also found a second station (in Trumbull Co) for *Ois. cristata*, several miles from the other I reported to you - The second station is small though, I think not more than a dozen roots -

Yours Truly

R. N. Ingoatham

Youngstown, O. July 14th 1891.

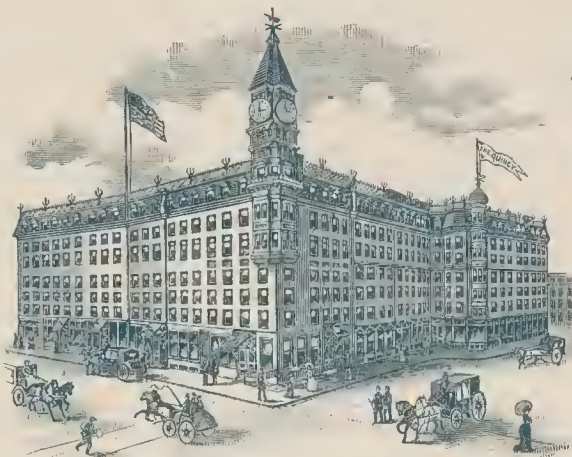
Dear Prof Watson

I mail you ~~in a newspaper~~ ^{Enclosed} today, a grass, and a fern that I have spent considerable time over as they would offer themselves, in the last two or three years. I never could find any the grass (which I got in the east) was *Bromus Tectorum*. L. but I think it nearest that of anything. Am I right? The fern, (the slender one) I cannot get to anything, unless it is *Woodsia obtusa*, Torr. and I cannot get it to *Woodsia*, because I cannot in this, or any other specimen, I ever had, detect the slightest sign of, a lobed, or any other kind of an indusium, even with a good microscope. Neither can I see on it any hairs, glandular or otherwise. If it is not a *Woodsia*, I have no idea what it is, for the sori are roundish, and it certainly is not a *Phlegopteris* (*without indusium*) nor is it **"*indusium viduit*". It might be ***"*indusium obscure*" only it is not onoclea. So I am forced to *Woodsia*, and I can't find any indusium. What is it? I also enclose a second fern, small, but with a brown frond that I think must be a small form of *Aspidium spinulosum*, is it not? Perhaps, var *deunctorum*.

Yours Very Truly

R. H. Ingham

Ingraham



Chas. A. Sinclair.

Geo. G. Mann.



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Aug 4th 1891.

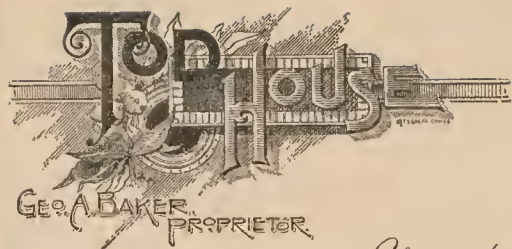
Dear Prof Watson

Will you kindly give
me the name of such a book as this.
I cannot find one about it

Yours Friend

R. W. Ingraham

I found it today at
Loomis in Sandy ground



Youngstown, Ohio, Aug 20th 1891.

Dear Prof Watson

I am just home from a trip, and find your kind favors of July 21-25 & Aug 6th, and I am extremely obliged to you for the trouble you take on my account, and I thank you too for your valued invitation to call on you at the Garden as I have opportunity, and shall certainly avail myself of it, though my time is generally quite limited on week days - about the only leisure I have is Sunday

Very Truly Yours

R. H. Ingraham

Youngstown, O.
Sept 9th 1891.

Dear Prof Watson

I mail you today in a newspaper a Solidago, that I think must be, *S. arguta*, ait. (or *S. Muhlenbergii* Forst & Mey) It seems to fit nothing else nearly so closely, even to pubescent racemes, and the whole plant otherwise, smooth, but you call for 6 or 7 rays - and I am unable to find over four, and generally three, only, besides the achenes are plainly pubescent. Wood calls for 6 or 8 ray - and heads 15 to 20 florets. I can-

not find over 13 florets, and generally 10 15 11 or 12. Longs N.Y. State Botany - says ray 5 to 7 - disk florets 12 to 14 achenes smooth - also says below, "leaves nearly entire toward base and apex". These certainly are not, toward the apex. Still, as the last Manual says achenes usually glabrous - I take it they may be sometimes pubescent, and though you allow for no ray below 6 - I think it must be *S. arguta* ait. is it not? I got plants from two places a half mile apart, and can see no difference, achenes from both places being very pubescent, and generally three ray - in no case over four. I notice one thing not mentioned, that is the involucre scales are green, and not yellow, as is the case with so many of the golden rods. I beg pardon for writing so long a letter, but when you put a thing in italics, as you do "ray 6 or 7" - I think it should be so, and that makes no doubt, still with the two captions, it fits *S. arguta* ait. almost exactly, and nowhere else so near -

Yours Truly R. H. Ingraham

321 Broadway
New York Jan 17. 1859

Professor Hay

Dear Sir:

Since the receipt of your letter we have had an interview with Mr. Willis respecting his work on Botany; and as the result, beg to send you the MS. with the request that you would examine it, and give us the benefit of your judgment—1 Whether it is a book likely to be wanted by botanical students: 2 Whether it will at ^{all} interfere with, or take the place of, the "Lessons": 3. Whether, as an Introduction, it should embrace more, or less: & give us any other suggestions occurring to you in the perusal of it. If you approve of it, and would advise its publication, will you have the kindness to write a prefatory or commendatory Note to accompany it, on your own signature! This will be desirable for several reasons. We shall be glad to hear from you at your convenience, & remain

Very Truly Yours &c

Trisw & Hinney
WJH

P.S. Of course, whatever you may choose to communicate to us respecting the work, will be strictly confidential.

321 Broadway
New York Jan 27 1857

Prof. Gray

Dear Sir:

We wrote you some time since respecting Mr. Miller's little Introduction to Pottery - but unfortunately neglected to send the MS. We send it by mail prepaid to day, & hope it may arrive safely. If you can oblige us by a reply soon, it will facilitate our operations.

We are anxiously awaiting the arrival of the plates, & have the paper ready for printing them. It is very desirable they should soon be out, as we wish to have time before Spring to get them properly advertised, noticed, distributed &c. We hope to create some sensation with them, and are anxious to begin. When may we hope for them? do you happen to have any notices or commendations of either of the works that would be valuable to us? If so, we should very much like them.

Very Truly & Respectfully Yours &c
Iverson & Phinney W.B.

N York Feb 20 1857

Prof. A. Gray }
Cambridge } Dear Sir,

Your favor of
18th is recd.

We have not supposed you willing
to throw any obstacle in the way of a com-
pletion of our arrangement with Messrs.
Putnam & Co., & are sorry if anything we
have written conveyed such an idea to you.

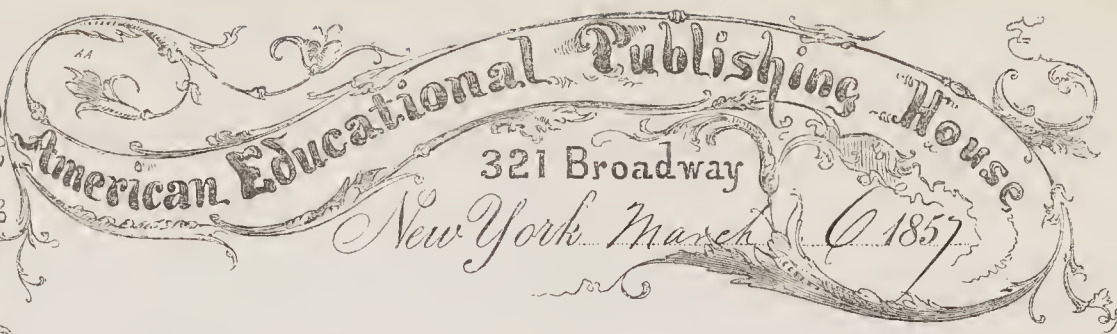
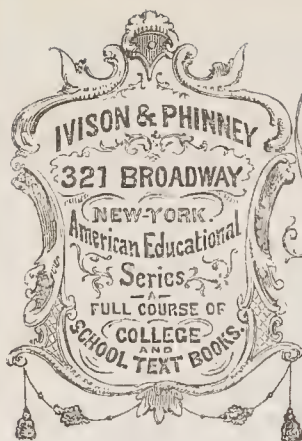
Nor did we suppose the article we sent
for you to sign could "alter" your contract with
P. & Co. — Our intention was only to provide
for the contingency, possible tho' improbable,
as you truly say — of P. & Co.'s failure to meet
their engagements. ~~in~~ In such contingency,
(which would annul their right (& consequently
ours as matters now stand) & restore the
sole control to yourself) we intended to ask
& would now ask that you should convey to
us the right of publication from yourself direct.
For this purpose we have handed Mr. Putnam
a brief mem. which he & we think covers

this contingency & is of no effect unless the contingency do occur, & that it will exactly meet your view, as you say you are desirous to facilitate the satisfactory conclusion of our arrangement & do not wish to gain anything by our contract with P. & Co., but only to avoid loss.

Mr Putnam will return you the last article you sent us, in which we propose you incorporate the clause sent therewith, as above referred to

Believe us, Dear Sir, we regret having troubled you so much on what you may regard as an almost impossible contingency — but as what we ask is just, and can harm no one's interests — and will cause us to work more cheerfully & energetically for the books, we trust you will willingly make the proposed modification

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Professa Gray
Dear Sir:

We enclose a copy of the Circular
respecting the Botanies, of which we have issued 6000, to begin with,
and are sending to every College, Academy, Institute, High School, Union
School &c in the country - with an offer to send copies prepaid
for examination wherever desired with a view to introduction.
We have more testimonials, but had not room for them. You will
perceive that the "Botanical Text Book" is not mentioned as one
of the School Series, though it is included in our general list,
and is referred to in one or two of the recommendations. It
was thought, (and in this Mr Putnam concurred) that in advertising
the work for schools, it would prevent confusion as to their re-
lative character & desirableness, ~~if~~ if attention were confined
to those expected to be used in schools. We are advertising
the work thoroughly, and believe we shall make it go.

We send you copies of our edition - in which, (in
the description of plates) a singular misplacement of plates
occurs in part of the edition. The "Lepons" being smaller than
we anticipated, should have had thicker paper. The next edition
will be much heavier, ^{but we were disappointed in the quality of this edition} the print zero only of the Lepons, and we
are getting another layer on.

Very Truly Yours &c

Ivison & Phinney

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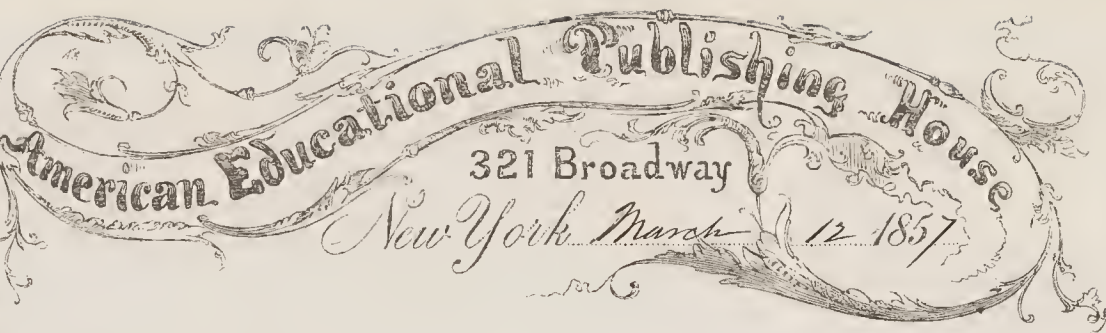
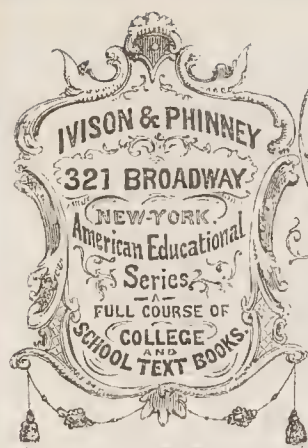
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We send the books through Hickling Swan & Brown, & have asked Mr Swan, who lives in Cambridge to deliver them. Of course we shall be happy to receive any suggestions in reference to a new edition I & P



Prof. Almy
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We do not wonder at your disappointment with the first edition of the 'Lefsons'; nor can it much exceed our now. The chief fault is in the paper, in the quality of which, for the printing of cuts, we were sadly deceived. It was ~~ordered~~ ^{ordered} with Mr. Putnam's concurrence, who has unusual taste and skill in this matter. Being also urged on, in order to get the book before the public in time for the Spring Sales, there was not the usual care & oversight exercised. But fortunately the edition is a small one, and we have taken effectual means to remedy the defects of this edition in the next. The cuts will be carefully overlaid; and our papers are entirely new, we have no doubt of being able to satisfy your utmost desire in reference to the work. It will be our pride, as much as it is our duty, to do so. We shall be obliged to you for copies of any foreign notices of the work, as we may not otherwise see them. Copies will be sent to the persons named in your letter; I've should be glad to have you add to the list so as to embrace all good votants.

The new edition is now in press, & we will hasten it out.
Yours Very Truly
J. Ivison & Phinney



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DESCRIPTIVE CATALOGUES GRATIS.

New York, April 2^d 1857
Professor May
Dear Sir:

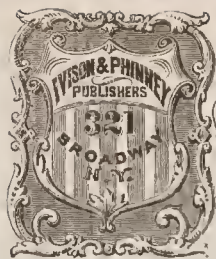
We did not discover, till the edition was printed, that the Index of the Manual is the same as that of the Illustrated Manual - which of course makes absurd blunders that have already attracted notice. We understood from some source, that a new Index had been prepared for the School Edition, & supposed we had it. Mr Putnam thinks another Index has been made. Will you be so good as to inform us whether another Index has been made, & if so where it is. If not we will have a new one set up at once.

We should be glad to know soon, as a new edition is demanded.

Very Truly & Respectfully

Yours &c

Ivison & Phinney



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SERIES.

DESCRIPTIVE CATALOGUES GRATIS.

New York, April 4 1857

Prof Gay,

Dear Sir: Your note of the 2^d

kindly permitting the use of the woodcuts,
is at hand, and we beg to thank you for
the favor. We shall be much obliged if you
will send the blocks of those specified in our
former letter from the 'Lessons', and also, if you
please, 119 on p. 89, & 166 on p. 129 of the
Text Book. We will have them immediately
electrotyped, and return them to you.

We will send you some sheets of the
new edition of the Lessons in a few days.

We are doing all we can to give the
Botanics circulation. We sent over 7000
circulars to all the leading schools and
teachers of the country. They have already dis-
placed Wood in many first-class schools;
the Framingham Normal School ordered a
supply a day or two since. The time is

limited, so that we cannot
do as much as we shall be able to
do another season. Our Chicago house
has done finely with them: in several
Colleges in that State, as well as large
Schools, the books have been introduced.
We shall do what we can another season.

We are very much gratified at your
announcement of a Botany for youth. We
find that Mrs. Lincoln's "Botany for Be-
ginners" poor as it is, has still a good sale;
and we believe that a work from your pen
properly got up, with your very apt and
attractive title, would do well. Will your
engagements permit you to get it ready
by another Spring?

We enclose a copy of our new Circular
containing additional names - though these
are not all.

Very Respectfully & Truly

Yours &

Lisow & Hinney
J

New York April 28. 1857

Prof. Gray

Dear Sir: We delayed writing to you respecting the
Juvenile Botany, because, finding that the plan of joint
publication of books, even with the best of publishers, is attended
with considerable trouble, and embarrasses the circulation of a
book, we were waiting to see if some arrangement could be
made with Messrs. Putnam & Co. that would relieve this new
book from such a cumbersome machinery. We have concluded an
entirely satisfactory agreement with P & Co. (they agreeing with us as to
the desirableness of having a single publisher) by which, if agreeable to
you, we are to publish the new work ourselves - we undertaking to
supply them all they want on satisfactory terms. We propose of course,
to offer the same terms to you ^{we pay} P & Co. i. e. 10 per cent. on the wholesale
price, on books sold; and we shall desire to announce it as soon as
you will consent. We should like to know the size & shape you
propose - title & number of illustrations; also, whether you would use
many of the cuts of the Lycopods, or would need to get many new
ones. Of course, it will occur to you that it would be advantageous
to use as many of those already prepared as could be wisely done.
We shall be glad to hear from you as soon as practicable,
in reference to the above points, needful for announcement.
- of shape of words, though with better margin, & appearance, - in
- merely remarking that a small 4to. seems to us the most desirable
and that it should not exceed 250 pages, & sell for 50¢ retail.
shape. But you will decide this & all other questions.

Very Truly & Respectfully Yours
J. S. Johnson & Hinney

Pf. As between a 12 mo. & small 4to, there is not much to choose; the former is
cheaper, the latter perhaps, neater -

New York May 19 1857

Professor Gray

Dear Sir: Your favors of 5th & 15th are at hand, — the latter containing the interesting & very wise letter of Prof. Parsons. We accept cordially, our share of the advice, and will do what we can to verify what the learned Judge avers respecting the influence of publishers. His opinion of the work will be very valuable; we hope to have a Circular by another season that will do something towards making known the merits of the work.

We are very glad you consent to undertake the juvenile Botany. Your suggestion as to size of page, viz. $4\frac{1}{2} \times 6$, suits us precisely: as also your ideas of illustration. Some new cuts, but not expensive, sh^d be given. As to size, we sh^d say, speaking solely in reference to profits & business, that it sh^d certainly not exceed 300 pp. — nor 250 if possible. Comparatively with the prices of the others, it w^d be a great benefit if the book c^d be brought so as to retail for 50¢. Something near this, it seems to us, sh^d be aimed at, if compatible with your objects &c.; & not to exceed $\frac{2}{3}$ ^s of the price of the Lessons. Of course, this is merely a commercial view, which must be made subordinate to literary & scientific claims: but if possible, it w^d be much to the benefit of the book..... The idea of English nomenclature is very happy, & will be a feature... As to copyright, we suggested 10 per ct. on wholesale price, because that is the basis of our arrangement with Putnam; and as we do no retail business, ^{as retail} prices fluctuate with every different locality, it is no percentage on such a shifting base c^d be made. Besides, we make our arrangements for a very large sale, & resort to very expensive means to obtain it — thinking that the diminished profits on each book will be more than made up by the increased sale. That is the principle on which we proceed, & we sh^d like our Authors to take the same view of the subject. ~~Among~~ The heavier the

Some of the French have a larger copyright; & some of the other books are published for definite sums for am. so that it is difficult to get the per centage. But the principle in England is what we have

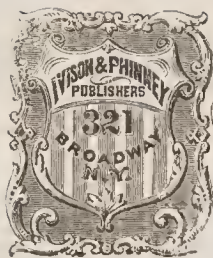
copyright, the less can be expended in obtaining circulation, & the less will be sold. We have no doubt that in the long run, an Author will net more profits by giving his publisher free rope, & a light burden, than by receiving a large proportional sum on each individual copy. And ~~the~~ ⁱⁿ circulation we would give such a book ^{is} more than equal ^{to} the proportion that which was ordinarily attained by publishers when the old plan of 60 per cent. on the retail price was in vogue. All our large selling books we publish on these terms - as Readers, Arithmetics, Chemistry, Geology, Nat. Philosophy, French books, * Histories &c. Our projected Classical Series is to be published on these terms. Still if you sh^d prefer it, we might hit upon some definite sum per annum, as in case of Putnam; and we should be obliged to you if you w^d state what sum (if you sh^d prefer this plan) w^d be regarded as a fair remuneration. We shall ~~be~~ ^{hope} to make the terms entirely satisfactory, on whatever basis, & trust that one or the other of the above will be so. *

Mr Putnam is entirely cordial in the arrangement by which we take the sole publication of this.

We have been applied to by Mr Smith, Ed. Horticulturist, Philad. for leave to print the 23^d Lefon, (or some other one) or to furnish him cuts or casts. It seems to us a very good way of advertising; if you approve it, will you send cuts of this Lefon, or get them electrotyped at our expense? & send to us. Please inform us. The editor of "Life Illustrated" in this city (having about 20,000 circ) also w^d like a page of his paper, more or less, filled with an article on Botany, &c. illustrated with the cuts; we sh^d like to see it done. Would you approve?

Very Respectfully
Yours &c

Jrison & Phinney



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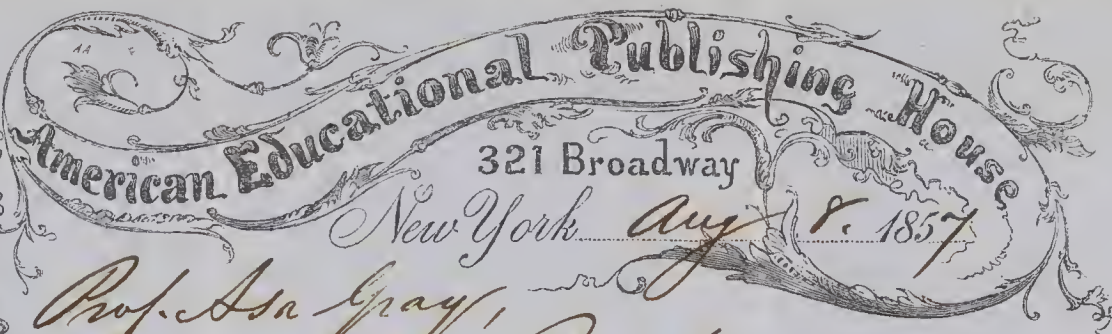
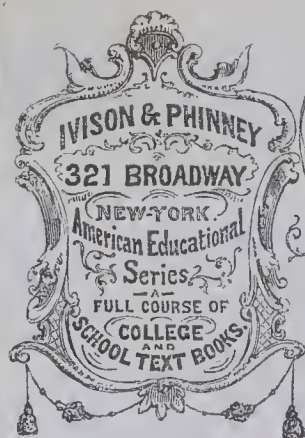
New York, July 25 1857

Professor Gray

Sir: We rec'd the notice of the Athenæum, & are much obliged to you for it. Anything else that meets your eye that we sh^d be unlikely to see, we should be glad to receive. We shall make good use of it. The Botanies have done very well for a new book, and what has been done is but the beginning. Our part of the sales for the Emor. just ended, was, of Manual 1683 - Lessons 3037 - besides those used in Agency &c. which amounted to - Manual 355. Lessons 655. We have a large number of commendations & promises to introduce the works soon, & hope to show larger footings hereafter. We are very anxious now to get out the Young Botany. Will you allow us to inquire how it gets along? We sh^d be sorry not to be able to send it out in the Spring. But to do, requires of course, activity now. Will you inform us the present state of the work?

Yours Very Truly &c

Ivison & Phinney



Prof. Asa Gray,
Dear Sir,

From the enlarged demand for their School Books, J. & P. have relinquished their General Book Trade, and made their house mainly an

**EDUCATIONAL
BOOK STORE,**
For the Sale of their

OWN PUBLICATIONS,

And other
APPROVED SCHOOL BOOKS,

Embracing the Works of all the principal Publishers, and those used in the higher and lower classes of Public and Private Schools, Academies and Colleges, as Text and Reference Books. Also,

PAPER AND STATIONERY,

including CAP, LETTER and NOTE Paper, with a large assortment of Blank Books, Pass Books, Copy Books, Quills, Pens, Slates, Wax, Wafers, and School Stationery.

They continue to publish in addition to the their Main List,

THE CHURCH PSALMIST;

In various forms.

Kitto's Cyclopedia of

BIBLICAL LITERATURE,

The only Complete Edition.

BARNES' MISCELLANIES,

Vinet's Homiletics,

VINET'S PASTORAL THEOLOGY,

Jahn's Biblical Archeology,

Campbell's Four Gospels,

CUDWORTH'S COMPLETE WORKS,

Appletons' Works,

CLARK'S WORKS,

BUSH'S NOTES

ON THE PENTATEUCH,

PARLEY'S UNIVERSAL HISTORY,

Newton's Principia,

Clark's History of England

McGregor's Book-keeping,

Gould's House Carpenter,

THE AMERICAN HOUSEWIFE,

OR KITCHEN DIRECTORY,

MASSEY'S

DRAWING-ROOM RECITER.

CONSTANTLY ON HAND,

A complete assortment of

Psalm and Hymn Books,

Bibles and Testaments,

MUSIC BOOKS,

SACRED, SECULAR AND JUVENILE,

&c., &c., &c.

A DESCRIPTIVE CATALOGUE

Containing Commendations, Cri-

tical Notices, Terms, &c., sent

prepaid on application.

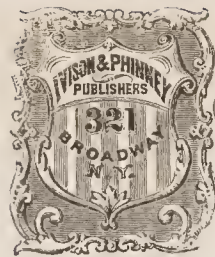
TEACHERS, Clergymen and

Schools supplied on the most

advantageous terms.

In carrying out our
arrangement for joint publication of your works, with
our much esteemed friend and neighbor, Mr Putnam,
we have found it subject to some inconveniences
& disabilities arising from the connexion and
complication of interests, which to some extent
have interfered & might more hereafter, with
the thorough & energetic canvassing of the Union
for their introduction which we had begun
& desire to continue. We had in the
most friendly way conversed with him on the
subject, and in his present embarrassment
he has made us an offer of his entire in-
terest in the works which have been the subject
of negotiation, embracing the Man. both editions,
Text-Book & Lessons, the Primary book being
already ours when ready, on terms arranged with
you. In consideration of the reasons above
named, we have accepted Mr Putnam's offer,
which we trust will be agreeable to you. By
this arrangement, ^{we} assume his contract with you
& are to take the plates (& pay for them) of
Text-Book when ready

Yours of 7th Inst. is recd. As there are al-
ready so many large volumes of the "Lessons" retails \$1. - we
think the Primary should be kept down to 50 cts - or certainly not
over 60 cts. What no. & cost of new cuts do you wish?
Awaiting your early reply, We are, resp^t Ivison & Phinney



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New York, Aug 10 1857

Prof Gray,

Sir: We have had repeated suggestions from practical teachers, that it would be better to bind the Lessons & Manual in a single vol. We c^d by so doing reduce the price to, say \$2.00 for both. Do you approve such a course - we publishing at the same time, an edition of each work separate. The juvenile Botany has not yet a definite name: having occasion to announce it, we entitled it "May's Youngs Botany - How plants grow" but th^o like the title that it is to bear.

Judging from the experience of other primary botanics we do not expect much of a sale for this; the main benefit will probably be in the aid it will render to the other Series. We write you a few days since, of our having purchased Putnam's interest in the text-books. We would suggest that it would simplify our accounts if instead of a percentage for copyrights on the juvenile botany, you would consent

to have us pay you a definite sum
per year, as in case of the other books.
And it strikes us that it will be quite
up to the proportions of the others, if we
should insure you \$600 per year for all,
instead of 500 as now, & the percentage on
the juvenile work, as agreed upon. We merely
suggest it for the purpose of bringing all the
books on same basis; if not entirely agreeable,
we will abide by the present arrangements.

Can you inform us as to the progress
made in electrotyping the Text Book?

Yours Very Truly &c
Trisow & Phinney
B.

New York Aug 13. 1857

Prof Asa Gray,

Dear Sir: We have your favor of Aug 11. and beg to thank you for its fullness & frankness. We think it will be better to send the contract for attestation now, while it is fresh, as it is essential, and may be overlaid by other matters if forgotten. We will soon send it.

We are gratified with your approval of our arrangement with Mr Putnam, though regretting, with you, the necessity which has occasioned it. We trust, with you, ^{books} they will be profitable; nor shall we forget that the reputation & learning & zeal of their author will ^{create} a large part of their success. But this will only be done by great labor & expense on our part: we unfortunately find that obtaining large sales for school books ^{requires} ~~costs~~ immense outlays. We were aware that your bargain with Putnam was a favorable one to him, ~~that~~ we had neither claim nor expectation that an equally favorable one w^d be made with us. And in suggesting the substitution of the definite sum of \$100, for a percentage, on the new work, we did not intend at all to ^{place} ~~fix~~ it on the same basis as the other works: we supposed, on the contrary, that we were proposing much better terms ^{in proportion} for you. Permit us to say, that proposal was made at the moment of writing, without any other purpose or thought than to simplify our accounts with you by putting all on the same basis; and we mentioned that sum as, in our opinion, much more favorable in proportion to you, than the others. But we have no preference for it at all, (except for its simplicity) and shall most cheerfully agree to whichever arrangement you may prefer. And so, as to copyright; we stated at some length, our views as to the just percentage, giving our reasons for supposing that 10 per cent. on the wholesale price was a larger proportionate copyright than 10 per cent. on retail would be from publishers pursuing the old methods. We understood your reply to give assent to that proposal: but on recalling it, we see you did not agree to it formally. It is the basis on which all our

more important & recent copyrights are based; & in ordinary cases we w^d not consent to take up a book, in our manner, on any other terms. But we are aware of the great value and excellence of your books - the care & conscientiousness bestowed upon them, and we are therefore ready to accede to whatever you may think you should have. You have our view of the matter; we doubt not you will give it all due consideration, and shall be willing to leave the question - whether ^{the} definite sum per year, as suggested - or 10p. ct on wholesale - a retail - to your candid judgment. If you can name a definite sum you think w^d be right, it w^d simplify matters: or if you prefer to name a round sum for your entire interest, we sh^d be glad to receive & consider it.

As to the comparative profitability of the new work - in what we said, no by no means intended to intimate any doubt as to its usefulness, or go to the labor & learning you w^d bring to its preparation. But we meant to say, our experience led us to anticipate but a limited sale for a primary Botany. However good. The study of Botany is mostly confined to adult pupils: its introduction into common schools will be slow & difficult, because the curriculum is already crowded with indispensable studies, & because teachers do not know how to teach it. We have just inquired of our salesmen, who report that the sale of the existing primary botanies is not as one to four, compared with adult works. We may be mistaken, & hope it turn out that we are; but we see no grounds for any such anticipations as w^d ~~place~~ place any primary work on the same footing as the Lepore, or Manual. We say this, not to depreciate the value of copyright on the new work - for we are willing to arrange for a percentage; but because we candidly think that no merit in such a work, nor energy of publishers can give it a sale like that which ~~awaits~~ the larger works, as Lepore & Man. may expect. We w^d not like you to be disappointed - Yet a respectable & growing sale can be secured,

which, with the incidental benefits it will bring to the whole series, will make it quite worth your while to go on & complete the work. Now that it has been announced, it w^d be injurious to all parties to discontinue; & we may say that Putnam, not we, made the ^{first} announcement. As to title, that you suggest is very good, except its length. Very much depends on an easy, distinctive & short title - which "Botany for Young People" hardly is. On this important account, if you can consent, we sh^d prefer the one suggested by us: "Grass Youth's Botany - How Plants Grow." We sh^d be glad to know how many new cuts you w^d probably wish for the new work.

We are gratified exceedingly with the labor & care you have bestowed on the fifth edition of the Text-Book: it will deserve, & we trust will attain, a much larger circulation than your name. We can hardly express our appreciation of the scholarly zeal & fidelity ~~of~~ displayed in this matter. We c^d wish it had a more exactly descriptive title; w^d not its 2^d title do for a general one?

Your hint respecting names, shall be attended to. The mingling of the two names was entirely an oversight. We see the importance & propriety of keeping them ~~separate~~ distinct, & will endeavor to do so hereafter.

We sh^d be glad to know what cuts in Lepore are defective, & what ones not well printed. Also, to have the corrections of Manual as soon as possible. We have just issued an edition ^{of the latter work,} & shall not probably need ~~much~~ more very soon; but the corrections better be made at once. We shall endeavor to approximate y^r ideal of good printing as soon & far as we can.

Very Respectfully & Truly

Yours Obt. Servt

Lisow & Hinney
B.

New York Aug 31. 1857

Professor Asa Gray

Dear Sir: We have yours of 29th. We understood Mr Bradford's letter to say he had destroyed the transfers but perhaps he only meant they could not be sent to N. Y. We will place the plates in safe custody, & send you receipt. You have in your possession the cuts of the Lepans and we suppose, of the Botanical Text Book. The latter you will need for electrotyping the work: would it not be better to send us the former, and, when you are through with them, the latter also? We have some want for them, & they would then be together. We will have the transfers of coppers made as soon as possible, and send you proof before printing. We shall be glad of your correcting of Manual, & your annotations upon making of cuts of Lepans as soon as practicable. We are entirely out of Lepans.

We have rec'd a letter from Mr Smith, editor Horticulturist, stating that you wrote him that you had sent ^{to us} some cuts to illustrate Lesson 22^d in his Magazine. We have never rec'd them, nor do we remember to have been notified by you that they were to sent. The only cuts rec'd from you were those used in Young Geographer, which were duly returned to you. Mr Smith is very anxious for his cuts, and immediately; if you choose to send, w'd it not be better to send direct to him, rather than re-ship here.

Yours Very Truly
Josiah L. Skinner
B.



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SERIES

DESCRIPTIVE CATALOGUES GRATIS.

New York, Dec 7 1857
Professor Wray

Sir: We have your favor
of 3^d. We have not yet printed the Man-
ual & corrections can be made.

We are anxious to have the Young Men's
reader for Spring. It will unquestionably
aid the Series, & Spring is the time for it. We
should be glad to have it involve as little outlay
as possible. We understood you to say that many
of the cuts c^d be taken from the Lessons & Text Books.
Of course, the more the better. We will commence
typesetting as soon as you are ready. We hope you
will not make it too large: it is very desirable to
keep it within limits to enable us to retail it for
50 cents. Much of its success, as well as adaptiveness,
depends on its size & price. We thank you for sugges-
tion respecting payt. of engraving bills. It will be more
convenient to remit it in a few weeks; tho' if you have any
pressing occasion for it sooner, please inform us & it
will be sent. Very Truly Yours &c. Tison & Phinney

for payment
of work which
Dr. Gray had
had done

New York Dec 19th 57

Prof Asa Gray

Dear Sir We are
happy to be able at last to
send you a check for the amount
of account for bills for Bot-
anical Text Book.

Bill

Due from Dec 15th

46. 75

90

46. 65

We enclose also the Bill of G.
& Malloy as desired. We are
looking for a very handsome
Book from Metches & Co.

Matters are quiet yet with
us but improving.

Yours Truly
Josiah P. Shinn

Y^y: In reference to the Youth's Botany,
we would like to commence stereotyping at once
so as to be ready for Spring. We incline to think
that even at some sacrifice of value & interest
it had better be kept within the limits of 50^c
or 62 cent book. We shall hope, in these
hard times, that you will make as free
use of cuts already made as possible.
Please advise us of the present state of
the book. Sincerely,

Very truly Yours
J. P.
J.

New York Dec 29 57

Professor Gray

Sir: We have copies of 24th. but have not yet rec'd the MS.

In reference to the book - premising that our suggestions are made with diffidence solely from the business side of the case - we would say: There is danger that the new book will be too much like the Lessons - in aim, scope, as well as price. It ought not to be possible to substitute it for the Lessons - the style, manner, scope & level of the book ought to be so sensibly more juvenile, simple, superficial outlineish & elementary, that it will never occur that they can be used interchangeably. It ought therefore to be smaller in size, & cheaper. Besides, the Series as a whole, is already large, and to add two new vols, to it w^d we fear, frighten off a class of teachers & pupils from it by its mere size & cost. To be successful as a juvenile work - besides the simple type &c - it should be small & cheap. We think, as before stated, that it ought to be of a size that w^d enable us to sell it at a good profit, for 50% retail. Of course then, it sh^d not extend to 2 vols. And since the matter has been under consideration, we have made more close estimates of cost, and decidedly think the book sh^d not exceed 200 pages, of type mentioned, with long primer & minion type. If it can be brought within that space, & meet at all, yr spec^{ic} requirements, it will be a very great advantage. It occurs to us (tho' of course we have no advice to give) that if the first part c^d be made even more brief, and cursory than you propose: merely touching upon the great outlines, without minute detail, & thus leave full space for the English Flora, it w^d be well. With your high ideals, there is no danger of getting it too meagre or superficial: the tendency will naturally all be the other way. We should be glad if you could get it within the 200 pages. The proposal respecting cuts is entirely satisfactory: though of course, we sh^d wish you to have as many new ones as are necessary - since it is best to have a thoroughly good book while about it. The type of type, long primer & minion, pleases us. If you sh^d prefer to have electrotyped in Cambridge, we sh^d not object if terms are fair. We hear nothing of the printing of the Text Books: and are waiting it. The Young Botany sh^d be commenced at once. Hoping to receive news soon, we are Yours Truly Yours &c. Livers & Shinnery D

New York Jan 9/58

Prof Gray

Sir: We send by Express to
Cambridge yr Mss. to day, hoping its safe
arrival - Very beautiful & adapted - and
a pity to lose a word: but we are never
theless glad you determine to abridge the
first part, even to the extent named. The 1st
Book is printed & in binding - looking very well.
We will send you a copy next week. Have you
seen the review in the North American
Medico Chirurgical Review? We shall send them
the revised 1st Book: wd thank you to name
some scientific & medical friends or personages to
whom we may send copies with hope of good.

Very Truly Yours &c.

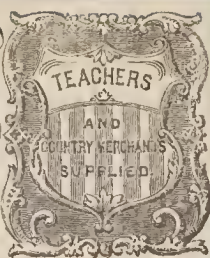
Lewis & Phineas
B.



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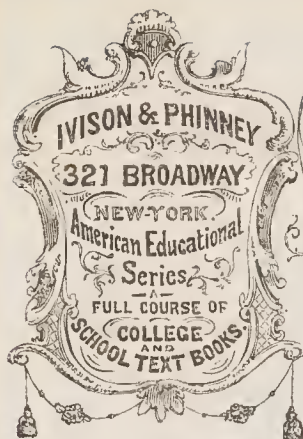
STATIONERY
PAPER & BLANK BOOKS.



New York March 5 '88

Professor May

Sir: We enclose the proof - begging
pardon for retaining it. We supposed you meant us
to keep it, as we asked for one, & wrote you that
we were pleased with it. We sh^d very much like
a proof of the work as it advances - can the printer
furnish it? We highly appreciate yr self-denial
and goodwill in reducing the book to 250 pp. Altho
a troublesome task, we feel persuaded it is wise,
& you will reap the benefits of it. It will now
better fit in with the Series, & less conflict with
the Lepore - We are glad it gets along so
well. As to printing, it will give us great pleasure
to meet yr wishes. We will order the best quality of
paper, if not from Rice & Kendall. We sh^d be glad to
know how large a sheet Metcalf's press can print,
and to have you send a sample sheet of such paper
as you w^d like, & we will provide it. Will M & Co. prefer
to print the book as a 16 mo. or 12 mo., double or single?
We of course sh^d prefer to have the sheet as large as possible,
& save press work. If a 16 mo. can they work 32 pp; or if 12 mo. can
they work 48 pp as a form? Yours Truly to Lavin & Whinery
B



From the enlarged demand for their School Books, I. & P. have relinquished their General Book Trade, and made their house mainly an

EDUCATIONAL BOOK STORE,

For the Sale of their

OWN PUBLICATIONS,

And other

APPROVED SCHOOL BOOKS,

Embracing the Works of all the principal Publishers, and those used in the higher and lower classes of Public and Private Schools, Academies and Colleges, as Text and Reference Books. Also,

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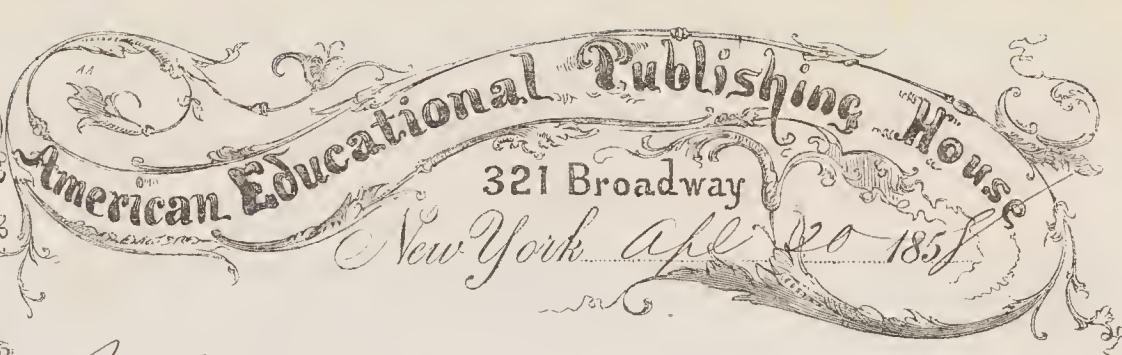
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&c., &c., &c.

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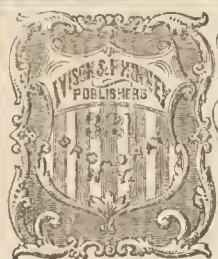
Prof Gray, Cambridge Md

Sir: We have yr favor of 19th and very willingly accede to yr views in reference to the title. The novelty & attractiveness of the original title made us overlook the change of plan. We agree with you, the title selected with more descriptiveness of the contents. Only we think the real title of the book sh^d be the leading line of the title; so we renew our objection to the style of yr printed title. It should begin with a heavy line, "Botany for Young People" and the sub heads in smaller, subordinate type. We hope you will overlook the trouble on occasion you. Our main objection to the title chosen is its length; Botany for Youth w^d be shorter if not better; however, we very gladly defer all to yr better taste.

The design we will endeavor to get ready & submit to you before engraving. It might be, from the defect, a beauty. The IIIrd part pleases us immensely: no doubt it will be a beautiful book, and we trust it will have a sale adequate to its merits. The demand for the Lessons & Manual, is very fair this spring, and they are gaining a place in a great number of first-class institutions. We are very anxious to get the work out immediately, as the season for its sale this year is rapidly passing by.

Very Truly Yours

Ivison & Phinney



MUSIC BOOKS,
BIBLES & HYMN BOOKS.

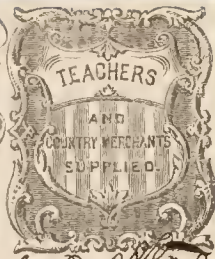
AMERICAN

EDUCATIONAL
College, Academic
AND
SCHOOL TEXT BOOKS

STATIONERY
PIPER & BLANK BOOKS

SERIES

DESCRIPTIVE CATALOGUES GRATIS.



New York April 21. 58

Prof. Asa Gray
Dear Sir

Since the Botanical
unies have come into our hands
we have occasional inquiries
for your "Serrera of Plants" and
are unable to offer them. Putnam
had a few copies that were sold
at auction in the closing of his
stock, and we are informed
that you have the remainder
of the edition. What can we
say to inquire about the
Serrera and any other of your
Botanical works not pub-
lished by us. The Botani-
cal are beginning to be called
for in all directions. We have
now Amherst Coll & Dartmouth
N. H. in tow and will carry them
in place of Wood. Yours truly
J. O. Smith

April 21 58

Prof Gray

Sir: We have yr proof, & are very
sorry we gave you so much trouble. We
trust you will our letter conceding at once
the correctness of yr views & decide, & proposing
to go back to the old title, with the typographic
amendments suggested - viz.

Botany for Young People, (largest line in page
and Common Schools,

Part I.
How Plants Grow, smaller

Part II
a Popular Flora do

~~4th ed~~ &c &c.

We wish printers to be particular about the
imprints we have added to the proof.

We will send design for cover.

Yours Very Truly

William D. Phinney

B.

P.S. A Teacher writes us that
there is an error on p xvi of Manual, in Directions
to unprepared students. About middle of page, where
it is said Tradescantia is described on p 286 - which
sh^d be 486 - which is so. T.S.P.

New York Apr 30. 58

Professor Gray,

Sir: We have yrs of 29th: you seem not to have rec'd ours of 26th in which we returned proof of title page, with simple suggestion that first line "Botany for t^r" sh^d be a little more legible type; & that "Part 1" & "2" sh^d be removed, as you propose. We send other ^{specimen} ~~part~~ of title page. We w^d like to have both Flora Seneca, on sale, with yr prices annexed. D'Sorrey has sent his portion of Flora, & we have put the sheets of 2^d Vol. in paper covers at his expense, which is very small. Shall we do so with yours? Publisher's imprint maybe left out of Surv. Botany, as you propose. As to price of Text-book, we raised it because the book was enlarged. No of plates increased, & we intend to keep it on fine paper. We don't think its price will restrict its sale. Of course yr names can have them at the old prices. As to price of Young Bot. its is true, it is too low; but if possible, it ought to be bro't to 50¢. & if, as we understand, you do not object to 10% on wholesale as copyright, we think it can be. But we will decide when the bills are for'd, & estimates made. We hope to send you amt of yr bills in a very few days.

Very Truly Yours &c

Judson & Shinnery
P.

New York May 6/58

Prof. Asa Gray,

Op: We have your favor of 3^d inst. & reply: We expected design of cover ere this, but will send it as soon as made. We shall be glad to receive the copies of Genera spoken of, & will endeavor to sell them, as well as the Flora. As to copyright on the Young People's History, we are entirely satisfied to leave it according to the terms of yr letter, viz. 10% on retail price, with understanding that the contract is open to reconsideration, ~~in case of~~ if the proposed copyright appears too great for the best good of the work. We doubt not, if it shall prove burdensome, it may be easily modified so as to suit all interests in the matter. We are desirous that you shall realize as large a profit as the due extension of the work will permit; more than this wd be injurious to you as well as to us. We are expecting the printed sheets every day, and are very anxious to have it out. We have a large call for specimen copies.

We had intended to send you before this, the amt of yr bill: but for a few days ahead we happen to have considerable to carry off hand, the delay of a few days shall give you any inconvenience or embarrassment, please call for it at once, it will be forthcoming.

Very Truly Yours R

Wm L. Skinner

Quadrant

New York. May 7/58

Prof May,

Sir: We rec'd the within from
Tribner & Co this morning. I send it to inquire
if you can supply 2^d Vol of Seneca Separate. We
w^d not advise breaking a set: but if 2 vols.
of Vol. II. can be had we w^d like to fill order.
Tribner will be disappointed to find his imprint
missing from "How P. Inw": but we will explain
the title looks very well - the work will be a gem.
We enclose ~~two~~ another letter lately rec'd
which you may desire to consider. Please
return Tribner's letter.

Yours Very Truly &c
Judson L. Phinney
B.

New York May 11/58

Professor May, Cambridge M^d

Off: We have your favor of 8th and the sheets have arrived. Being disappointed by our draughtsman, we have concluded to bind part of the edition in cloth, reserving the engraved covers for a new issue. This gives time to obtain what we were very reluctant to forego, yr criticisms upon it; we accordingly send the design on wood, thro' Brown, Haggard & Chase, and shall be glad to have yr opinion. We intend to have the line "Botany for Young People" &c. larger & more prominent; also to add what was accidentally omitted, the Author's name. C^d the vignette be improved; are the flowers accurate &c? Please criticize freely. We informed you in our last letter that we have at present, no sheets of Manual or Lessons, but will send you, as desired, whenever we print anew. We sent to Metcalf yesterday for electrotypes of 3 small cuts in Lessons & List book, supposing you had no objection to their use in our new Wells' Chemistry - they being simple & not conspicuous ones. The matter of Catalogues we will consider. The little book will be a gem; it is finely printed; but we fear we c^d hardly afford to print at Metcalf's prices. We endeavor however, to be careful, & will always thank you for calling attention to any instances of defect or bad work you may see. We will explain to Ambrose &c. We think our mutual letters will be sufficient memorandum of our understanding until the question is definitely settled, as to copyright.

Very Truly Yours &c
Judson & Hinnebaugh

New York May 14 '58

Prof. Gray, Cambridge, Ms.

Sir: We get this morning from the bindery the "How Plants Grow" and are much pleased with its appearance. We send a half dozen copies by Express, which please accept for distribution; if more are needed please inform us. A small parcel from England.

We find on estimating cost, that in almost every particular it exceeds our expectations. The native beauty of the cuts require the best kind of paper; the size of page makes binding as expensive as of an 8° book; the prep work, from same cause, nearly double that of ~~the same~~ ^{school books generally.} 8°. Nor in these main particulars shall we be able to reduce the expense in future editions. As it now is, ~~we~~ find we cannot by any means afford the book at the price we have expected, viz 60¢ retail. We do not see how we can afford it less than 75¢ retail and 56¼ net wholesale; nor even at that price can we afford to take the necessary means of getting the work into circulation (especially as it is to go on new ground) as advertising, agency, presentation ^{introductions at half price &c &c} copies &c. if we shall be required to pay you full 10% on retail. If we pay more than 6¢ per copy, we shall either be obliged to raise the price above what we have stated, or omit ~~the~~ much of the effort & expense we think to be necessary to give the work its full & fair chance. Of course, whether you can assent to such a copyright we know not; ~~but~~ we suggest it as the only means we think of to avoid the unpleasant dilemma in which the unexpected size & cost of the book places us. Even at that price, we shall find it ^{an} unprofitable book - partly because it will

interfere with the sale of the Lepens - instead of helping it
as we originally intended & partly because so small a profit
can be made on it. We regret very much the necessity of making
this suggestion, and leave it to your judgment entirely; but
see no other mode of meeting the difficulty. It is a pity that
the book was not made smaller, & on a less elegant expensive plan;
but that cannot now be helped. As a book there can be but one
opinion respecting it: it is beautiful, full, lucid, satisfactory
beyond our expectations, and far surpassing any other book of the
kind. Yet all these excellences will not make the book sell without
costly & persevering efforts; and we find we have not the whole
field exclusively to ourselves. The publishers of Wood's books are
very much astir, and show what ^{an} obstacle ~~may be~~ a poor
book may make, if vigorously pushed ^{and sold cheap,}. Our interests are in the
long run, identical: we wish only to get the book so rigged
as to run easily, & it cannot fail to gain friends.

To ~~the~~ reduce to definite form: can you allow us to place the
~~book~~ wholesale price at $56\frac{1}{4}^c$. * & pay you 6^c. per copy copyright?
If so we will do all in our power to push the book.

We have a few bound like them sent, in cloth; but wait the
return & comparing of cut for a handsome paper cover. Hoping we
may hear from you soon, we are

x As from this we make to all our
large dealers a large discount, from 10%
to 20%. Our sales are extremely ex-
clusively wholesale.

Very Truly Yours &c

Wesley L. Phillips
P.

New York May 15/58
Prof. Gray, Cambridge M.
S^rW:

We have yours of 14th
and are very happy to send you in reply
our check enclosed, for amt of bill - viz
\$187²⁵ which you may acknowledge at your
convenience.

We hope you have recd ere this, the block
containing drawing of ~~the~~ Gunter's Petreus corner. We
await its return for engraving. We shall be
glad to learn of views on the subject of our
yesterday's letter. I remain

Very Truly Yours
Wison & Skinner
B

P.S. We are having large calls for "U. Bor."
for examⁿ. & need the cores immediately

1155 Broadway
New York Feb 1, 59

Prof. T. Hay

Sir: From the confusion
of moving, we have been unable to make
up our copyright account till now. We
beg to submit a statement of up to
copyright on N. P. G. which considering it
has but a partial season, in bad times,
shows well for a new book. We have ordered
a new edition printed by Metcalfe, & are making
preparations to push it hard this Spring. We
are now preparing "Ed. News" No 3, in which we
give two entire pages to Whitman, & shall do all
in our power to show a large feature in July '59.

We credit according to our usual custom,
^{from Jan 1.}
4 mos. & will if you desire it, send note,
or if you prefer, discount the sum & send our
check for balance. Hoping this will be
satisfactory, we are
Yours

Very Truly Yours R

Wison & Phinney 13

New York Feb 5th 1859

Prof Asa Gray

Dear Sir Yours of the 3^d is at hand. We ought to have explained to you our uniform custom and practice in regard to Copyright when we sent the statement. Our form is a printed one & makes provision that if the sum is under \$100 the cash shall be paid and if more than \$100. it shall be settled by a Note at 4 Mos. Prof Gray will see the necessity of this when we say that our copyrights are not less than \$30.000 in sum and the sales are mainly in the fall of the year for School Books.

We will make out and send you a contract according to our custom for your approval. In the mean time we send our check for the amount as in statement less the 4 Mos. Yours Truly Edward P. Whittier

48450 Walker St. N.Y. Feb 12, '79

Prof. A. A. Gray

Dear Sir,

Yours of Feb 7th is at hand.
The "Catalogue of the Species in the Manual", which you
purpose getting up, we do not suppose would be of any
direct profit to the Publisher, as the sale must, necessarily,
be quite limited. It might, however, be of some advantage
to the Series; and with that view - it might answer to
publish it. We do not think, however, it would justify any
copy-right - and we think you once proposed to us to publish
it without copy-right. If you choose to prepare it as you
proposed, we will publish it if you think best.

We enclose herewith, receipt for the Copper-plates of
the Molluscs in Manual.

Yours truly

Wilson & Hinney
per M.W.

New York Aug 24. 1860

Professor S. H. May
1858
May 10/15 Emma & 2nd May solded by @ 12. 120.
Left 1/4 Comm 30.
12 copies vol. 2nd Do solded by @ 6. 12.00 90.
Left 1/4 Comm 3.00
Binding 0.50 3.50 8.50
98.50

1857
May 14 Co 12 - 1st Copy @ 1.00 left 1/2 6.00
May 1858 " Cash paid for Copy right Botany for N. People 1.00
" 25 " 11 Howells @ 75[¢] left 1/2 4.13
" " 1 Struct. Botany @ 2.00 do 1.00* 5.13
" " Binding 20 to 4 Emma @ 25[¢] 5.00 17.13
\$81.37

* Presentation copies sent Andrew H. London

Dear Sir. Your favor yesterday is at hand that of Feb 5th coming in the absence of the writer having been overlooked. We send the statement of all just as we have it on our Books, varying a little from yours. Should it meet your approval we will endeavor to have it so. We have on hand a set of Genera. Will see Dr Poany as to what he has on hand and will advise you in disposing of yours. We send check for \$81.37 Thos Edison & Son

New York Sept 11th 1860

Asa Gray M.D.
Cambridge Mass }

Dear Sir,

Yours of 8th has just been received and we have lost no time in writing to Philadelphia for the information you wish, as to publisher, author, title of book &c.

From the terms of your letter we are rather inclined to think it has for the moment escaped you, that owing to the absence of any international law as to Copyright, the parties, whoever they may be, are at perfect liberty to select any of our illustrations they please, & have them re-engraved, without asking our consent. Now if we could be satisfied that the work for which casts are wanted is to be published abroad, & that copies shall not be offered for sale in this Country, we respectfully submit, that it is all we can in reason ask. And it will also be borne in mind, that by furnishing the casts to them, in the amicable manner proposed, some profit though little, will accrue to us, on making the casts.

We have written however, as we said, & will give you their answer in a few days. Perhaps the above may remove your objections.

Yours respectfully

Lorison, Phinney & Co
Latts

N. York Sept 29, 1860

Prof. A. A. Gray,
Cambridge Dear Sir,

The writer of this has ^{been} absent on
your named tour have been furnished with your copyright
account, which was overlooked before. In the last reports
of our agents, we find introduction of your books into the fol-
lowing among other places - State Normal School Boston - Spring-
field, ~~the~~ Pittsfield, Palmer, Granby, Wilburham, So Hadley, Amherst,
Coll & Acads, Greenfield, Lenox Southampton, Belchertown,
Millbury, Spencer, Worcester^x. While our efforts have been
more in New England lately, we have kept up a distribution
of sample copies & recommendations to teachers & Editors all
over the country & are constantly effecting fresh introductions

Copyright acct^s are usually payable 4
mos from semi annual settlements, but you can draw on
us for your balance \$127³² at 30 days sight, if you
please

We wrote you 11th about allowing cuts of Potanien
to be copied. Since which - the Stereotyper writes in answer
to our questions, that the applicant was a Frenchman
in Canada East, who wrote in French: This is all they
know but think there could be no interference with
sales of your works in the U.S. They ask an immediate
decision. We have not heard from you since ours of
11th

Yours truly
Oliver, Minny & Co

x Also Hanson, Plymouth Milford, Holliston
Chicopee Bridgeport New London, Hartford
Meriden Farmington, Suffield, Saybrook
Ellington Smithfield Woonsocket, Westerly

Mill River
& Greenwich

Providence
Portsmouth &c

N. York Oct. 15. 1880

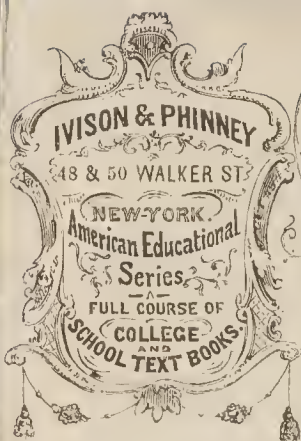
Asa Gray M.D.,
Cambr.

In addition to ours of 12th we would say that as we paid a good price for the cuts, we should of course be glad to get any little premium for their copying, which shd not interfere with the series of your books. We shd require them to agree not to let their casts or copies of them be used for any book in English, or in the U.S., & would ask them to acknowledge obligation to your books &c. But if you see serious objection after the explanation they have made, we will abandon it. We desire to reply finally on hearing from you.

Our mention of 4 mos. from 1st July as the time of Pay of Copyright was in conformity to our general practice with authors, & of course not remembering any special arrangement with you. We paid yours recently.

To save separate settlements &c. as you suggest, we would ask would it suit you to receive \$350. each Feb. & Aug. for the whole, including plants given, instead of the \$200. we already pay — That is, adding \$200. per year for the little work, for five years with privilege of our renewing same for five more; or you may continue to draw as hitherto for the little work, whatever may be found due, at three mos. from acct rendered, which we believe is what you had expected

Yours very truly
Wm. W. Murray & Co



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MENTAL AND MORAL SCIENCE.

Porter's Rhetorical Reader.

The American Debater.

THE HUMOROUS SPEAKER.
Country School Houses.

SCHOOL STATIONERY, &c., &c.

—0—
Ritto's Bible Encyclopedia.

BARNES' MISCELLANIES.

BUSH'S NOTES.

VINET'S HOMILETICS.

VINET'S PASTORAL THEOLOGY.

Gould's Carpenters' Assistant.

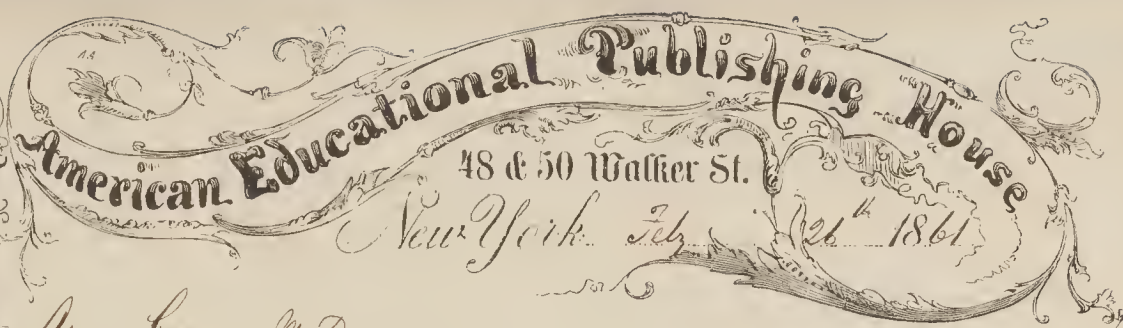
THE AMERICAN HOUSEWIFE.
THE KITCHEN DIRECTORY.

—0—

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plies for Schools.

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Journals, N. Y. Directories,
&c., &c.



Dear Gray M.D.

Dear Sir,

Your favor of 23rd is at hand and
the wood cuts referred to have also been received. It will
be much better to have them all together.
With regard to cuts 339, 340 in "Lessons",
which you say are faulty, and require to be redrawn &
cut, we are desirous that the books should be as correct
as possible, and leave it with yourself to give the necessary
order for that purpose.

Yours very truly

Ivison, Phinney & Co
L

P.S. We are making up our Educational Circular & propose de-
voting two pages to the Botanies. If you have any sug-
gestions to make, we shall be glad to have them. We
intend that our page should be occupied by testimonials &
the other by wood cuts & autographs of some of the more
prominent Educators who have commended your works.

I. P. H.

Debraud, L. & Co.
 Editors & Stationers
 Augustus C. Taylor,
 David S. Trison
 William N. Crane.

138 to 140 Grand St.

P.O. BOX 1478.

AGENCY DEPARTMENT.

New York, April 10th 1874

M. Prof. Asa Gray

Bought of

Register.

Vol. 299

Stationers.

1874

Trison, Hakeman, Taylor & Co.

Educational Publishers, Booksellers & Stationers.

Special Terms for Introduction.

Claims for damages or deficiencies must be made within Ten Days after receipt of goods.

12 Gray's Manual
 12 " Strenth
 12 " School Dr
 12 " Lessons
 12 " Plant Growth
 12 " Behavior

2.25

27

3.50

42

2.50

30

1.30

1560

1.12

1344

.75

9

13704

$\frac{1}{5}$

2741

10963

$\frac{1}{5}$

2193

8770

Henry Trison,
Birdsey Plakeman,
Augustus C. Taylor,
David B Trison,
William M. Crand

138th 140 Grand St.

P.O. BOX 1478.

New York, *Jan* 13 1875

Mr Prof Asa Gray

Bought of

Register, 5947

Polio, 249

Salesman, 37

Terms, Net Cash

Trison, Plakeman Taylor & Co.

Educational Publishers, Booksellers & Stationers.

Claims for damages or deficiencies must be made within Ten Days after receipt of goods

12 Plants Graw
24 " Behart
24 " Gray's Manual
12 " Structural

112 13 44
75 18
225 54
350 42

20%

127 44
25 49

20%

101 95
20 39
81 56

Cash

50 82 06

75
225
312
5/ 61 50
130
5120

STATEMENT.

Folio

637

New York, Nov. 1876.

Prof. A. Gray.

Cambridge, Mass.

To Ivison, Blakeman, Taylor & Co., Dr.

138 & 140 Grand Street.

'75			
Jan	13	MDSE. PER BILL RENDERED,	82 06
Apr	10		<u>87 70</u>
		Cr.	169 76
Mch	13	Cash	33 27
Nov.	3	"	32 24
'76			
Nov.	24	"	<u>30</u>
			95 51
			<u>\$ 74 25</u>

STATEMENT.

Folio

637.

New York, Nov. 1. 1876.

Prof. Asa Gray.

Cambridge, Mass.

TO J. VISON, BLAKEMAN, TAYLOR & CO., DR.

138 & 140 Grand Street.

AMOUNT PER BILL RENDERED.

Books on sale

~~10425~~

Memorandum of Credit.

13⁸ & 140 Grand Street,

New York,

Novr.

5.

1877

IVISON, BLAKEMAN, TAYLOR & CO,

CREDIT, *M. Prof. Asa Gray*

TERMS:

<i>16</i>	<i>Har Plants</i>	<i>Nov</i>	<i>112</i>	<i>1792</i>
<i>18</i>	<i>Behave</i>	<i>75</i>	<i>1350</i>	
<i>4</i>	<i>Less in Boty</i>	<i>130</i>	<i>1170</i>	
<i>1</i>	<i>" " "</i>	<i>"</i>	<i>130</i>	
			<i>4442</i>	
			<i>75</i>	<i>888</i>
	<i>Returned</i>			<i>3554</i>
			<i>75</i>	<i>711</i>
				<i>2843</i>

Prod Asa Gray
In Acct with IVISON. BLAKEMAN. TAYLOR & Co.
188. July Cr.

BY COPYRIGHT AS FOLLOWS:—

How Plants Behave

459

ON HAND

REC'D SINCE

USED FOR AGENCY

342

NOW ON HAND

117

SOLD AT 05 5 85

How Plants Grow

646

ON HAND

REC'D SINCE

4910

5559

100 USED FOR AGENCY

1568

1468 NOW ON HAND

3991

SOLD AT 06 2/3 - 266 07

Lusson Botany

620

ON HAND

884

REC'D SINCE

1507

11 USED FOR AGENCY

985

974 NOW ON HAND

522

SOLD AT 07 2/3 70 02

Maul Botany

449

ON HAND

1006

REC'D SINCE

1455

13 USED FOR AGENCY

1857

1491 NOW ON HAND

701

SOLD AT 13 1/3 53 47

Lusson & Maul

598

ON HAND

538

REC'D SINCE

2136

6 USED FOR AGENCY

577

568 NOW ON HAND

1562

SOLD AT 16 2/3 260 32
62573

Structural Bat

272		ON HAND	fixed 625 73
696		REC'D SINCE	
968	19	USED FOR AGENCY	
683	667	NOW ON HAND	
285		SOLD AT	16 7/8 27 50

Sch. r Field

3051		ON HAND	
4114		REC'D SINCE	
7195	124	USED FOR AGENCY	
2576	2452	NOW ON HAND	
7619		SOLD AT	14 1/3 662 06

Field Fr 9

325		ON HAND	
		REC'D SINCE	
		USED FOR AGENCY	
164		NOW ON HAND	
161		SOLD AT	11 2/3 18 78
			135407

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

STATEMENT

Folio...1299

NEW-YORK

Dec 31 1881

Prof Asa Gray. Com. acc.

To IVISON, BLAKEMAN, TAYLOR & CO. Dr.

~~132 & 140 GRAND ST.~~

TERMS

REMOVED TO 753 & 755 BROADWAY,

81

Credit

~~Mon. PER BILL RENDERED.~~

Jan'y 1 By Flora on hand 35520

Dr

81
Dec 31 To Flora on hand

to new account 30240

net cash Bal due 5280

63 Flora on hand 30240

July Professor Asa Gray.

In Acc't with I VISON BLAKEMAN, TAYLOR & CO.

1882

Cr.

By Copyright as Follows:—

Behave

269

On Hand Jan'y

Rec'd Since

Used for Agency

149

Now on Hand

120

Sold at 5 6 00

Grow

2716

On Hand Jan'y

4754

Rec'd Since

7470

Used for Agency

2586

Now on Hand

4934

Sold at 6 ²/₃ 328 93

Lessons

1445

On Hand Jan'y

Rec'd Since

Used for Agency

388

Now on Hand

1057

Sold at 7 ²/₃ 81 04

Manual

740

On Hand Jan'y

Rec'd Since

Used for Agency

232

Now on Hand

508

Sold at 13 ¹/₃ 67 73

Manual & Lessons

1077

On Hand Jan'y

2182

Rec'd Since

3209

Used for Agency

1624

Now on Hand

1585

Sold at 16 ²/₃ 264 17

fd 747 87

Professor Asa Gray.

Structural fd 747 87

1138

On Hand Tany

Rec'd Since

Used for Agency

951

Now on Hand

187

Sold at $16\frac{2}{3}$

31 17

School

1412

On Hand Tany

4210

Rec'd Since

5622

Used for Agency

698

Now on Hand

4924

Sold at $14\frac{1}{3}$

705 77

Garden

149

On Hand Tany

568

Rec'd Since

717

Used for Agency

572

Now on Hand

140

Sold at $11\frac{2}{3}$

16 33

\$ 1501 14

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

Prof Asa Gray.
In Acct with IVison BLAKEMAN, TAYLOR & Co.
 1882 Cr.

By Copyright as Follows:—

Behave

342 On Hand *July*
 Rec'd Since

5 Used for Agency

274 269 Now on Hand

68 Sold at 5 340

Grow

1468 On Hand *July*
 3128 Rec'd Since

4596 29 Used for Agency

2745 2716 Now on Hand

1851 Sold at 6²/₃ 123 40

Lessons

974 On Hand *July*
 1020 Rec'd Since

1994 7 Used for Agency

1452 1445 Now on Hand

542 Sold at 7²/₃ 41 55

Manual

1041 On Hand *July*
 Rec'd Since

5 Used for Agency

745 740 Now on Hand

296 Sold at 13²/₃ 39 47

Manual Lessons

568 On Hand *July*
 1023 Rec'd Since

1591 11 Used for Agency

1088 1077 Now on Hand

503 Sold at 16²/₃ 83 83

Good 290 65

Actual paid 29.65

664

On Hand July

894

Rec'd Since

1558

8

Used for Agency

1146

1138

Now on Hand

412

Sold at 16 2/3 6867

School

2452

On Hand July

Rec'd Since

88 Used for Agency

1497

1412

Now on Hand

955

Sold at 4 1/3 13688

Garden

164

On Hand July

Rec'd Since

6

Used for Agency

105

149

Now on Hand

9

Sold at 11 2/3 1058 49825

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

743

STATEMENT

Folio. 1299

NEW-YORK.

Jany. 17 1883

Prof Asa Gray Comr of

To IVISON, BLAKEMAN, TAYLOR & CO. Dr.

TERMS

753 & 755 BROADWAY,

MOSE PER BILL RENDERED.

1882. Credit
 Jany. 1 Grays Flora
 on hand.

30240

Dr

Dec 31 46 Grays Flora

now on hand. 4⁸⁰

220 80

check to Bal

81 60

30240

Prof. A. A. Gray

In Acc't with I VISON BLAKEMAN, TAYLOR & CO.

Jan 1883

Cr.

By Copyright as Follows :—

Behave

149

On Hand July 22

Rec'd Since

Used for Agency

84

Now on Hand

65

Sold at 15

3 25

Grow

2536

On Hand July

3090

Rec'd Since

5626

7/ Used for Agency

3262

3191 Now on Hand

2364

Sold at 6 ²/₃

157 60

Lessons

388

On Hand July

1027

Rec'd Since

1415

Used for Agency

756

Now on Hand

659

Sold at 7 ²/₃

50 52

Mammals

232

On Hand July

487

Rec'd Since

719

Used for Agency

438

Now on Hand

281

Sold at 13 ¹/₃

37 47

Mammals & Lessons

1624

On Hand July

Rec'd Since

Used for Agency

149

Now on Hand

475

Sold at 16 ²/₃

79 17

fd 32801

Prof. Isa Gray.

Structural fd 328 01

951

On Hand July

Rec'd Since

Used for Agency

Now on Hand

567

384

Sold at $16\frac{2}{3}$

64 00

School & Field

698

On Hand July

Rec'd Since

1513

2211

115 Used for Agency

800

685 Now on Hand

1411

Sold at $14\frac{2}{3}$

202 24

Garden

577

On Hand July

Rec'd Since

Used for Agency

Now on Hand

499

78

Sold at $11\frac{2}{3}$

910

#60335

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

STATEMENT



Folio.....

NEW-YORK

Nov⁸ 1883

Prof Asa Gray

To J. VISON. BLAKEMAN, TAYLOR & CO. Dr.

753 & 755 BROADWAY,

TERMS

MOSE. PER BILL RENDERED

Nov⁸ Copyright

160447

182-43

STATEMENT

Folio 1299

NEW-YORK

Jan 1 1884

Prof Asa Gray

To IVISON, BLAKE, MAN, TAYLOR & CO. Dr.

TERMS

753 & 755 BROADWAY

MOSE PER BILL RENDERED

Credit

82
Dec 31 By 46 Flora on
hand - @ 48⁰⁰

22080

Dr

83
Dec 31 To 34 Grand Flora
now on hand, 48⁰⁰
12 copies sold.

16320

5760

$$\begin{array}{r}
 12 \overline{) 57.60} \quad (\$4.80 \\
 \underline{48} \\
 96 \\
 \underline{96} \\
 00
 \end{array}$$

Mr Asa Gray

(Copyright of)

Dec May 5. 1884.

62061

175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 912, 913, 914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 928, 929, 930, 931, 932, 933, 934, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948, 949, 950, 951, 952, 953, 954, 955, 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 970, 971, 972, 973, 974, 975, 976, 977, 978, 979, 980, 981, 982, 983, 984, 985, 986, 987, 988, 989, 990, 991, 992, 993, 994, 995, 996, 997, 998, 999, 1000

In Acc't with IVison. BLAKEMAN, TAYLOR & Co.

July 1884

Cr.

BY COPYRIGHT AS FOLLOWS:—

Plants & Trees

277

ON HAND *Larry*

REC'D SINCE

8 USED FOR AGENCY

177

166 NOW ON HAND

123

SOLD AT 05

615

Plants & Trees

1364

ON HAND *Larry*

REC'D SINCE

6582

7946

143 USED FOR AGENCY

2902

2759 NOW ON HAND

5044

SOLD AT 6²/₃

336 27

Plants & Trees

1660

ON HAND *Larry*

REC'D SINCE

15 USED FOR AGENCY

849

834 NOW ON HAND

811

SOLD AT 7²/₃

62 17

Manual

763

ON HAND *Larry*

REC'D SINCE

23 USED FOR AGENCY

351

328 NOW ON HAND

412

SOLD AT 13²/₃

54 93

Manual & Lessons

610

ON HAND *Larry*

REC'D SINCE

2683

3293

16 USED FOR AGENCY

1288

1272 NOW ON HAND

2005

SOLD AT 16²/₃

33 + 17

74 793 69

Structure 1

924	ON HAND	any 79 793 69
100	REC'D SINCE	
1424	7 USED FOR AGENCY	
745	738 NOW ON HAND	
279	SOLD AT	16 ² / ₃ 46 50

School

731	ON HAND	any
740	REC'D SINCE	
8271	04 USED FOR AGENCY	
3116	3012 NOW ON HAND	
5555	SOLD AT	14 ¹ / ₃ 790 22

Garden

237	ON HAND	any
554	REC'D SINCE	
791	4 USED FOR AGENCY	
595	591 NOW ON HAND	
146	SOLD AT	11 ² / ₃ 22 87

\$ 1.65928
 62066
 227994

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

STATEMENT

Folio..

NEW-YORK

July 1885

Prof Asa Gray.

Commission^a/_c

To IVISON, BLAKE, MAN, TAYLOR & CO. Dr.

TERMS

753 & 755 BROADWAY,

1884	MDSE. PER BILL RENDERED	500 ⁰ / ₃		
Jan'y. 1	By 34 Flora on hand		113	33
Aug. 8	100 Flora		333	34
	<u>Seller:</u>		446	67
1885	Jan'y 1 To 52 on hand	500 ⁰ / ₃	173	33

Cash Balance
* for Sales

\$ 273 34

* 82 Sold 500⁰/₃ 273 34

NOTICE.

As soon as possible after the first of each month, we send statements of all bills as per our Ledger. This rule affords opportunity for correction of errors, in full and the trust will not be considered an untimely demand for settlement of recent purchases.

Theresa - May 1855

Prof. Asa Gray
In Acc't with IVISON, BLAKEMAN, TAYLOR & Co.

1885 January

Cr.

BY COPYRIGHT AS FOLLOWS:—

Plants Behave

166

ON HAND

644

REC'D SINCE

810

5 USED FOR AGENCY

557

552

NOW ON HAND

253

SOLD AT 05 12 6 5

Plants Grow

2759

ON HAND

3225

REC'D SINCE

5984

97

USED FOR AGENCY

3365

3268

NOW ON HAND

2619

SOLD AT 6 2/3 174 60

Lesson

834

ON HAND

REC'D SINCE

14

USED FOR AGENCY

316

302

NOW ON HAND

518

SOLD AT 7 2/3 39 71

Manual

328

ON HAND

1030

REC'D SINCE

1358

16

USED FOR AGENCY

1097

1081

NOW ON HAND

261

SOLD AT 13 1/3 34 80

Manual & Lessons

1272

ON HAND

REC'D SINCE

11

USED FOR AGENCY

830

819

NOW ON HAND

442

SOLD AT 16 2/3 73 67

For

33543

Structural

Ford 33543

738

ON HAND July

REC'D SINCE

8

USED FOR AGENCY

386

378

NOW ON HAND

352

SOLD AT 16 2/3 5867

School

3012

ON HAND July

REC'D SINCE

48

USED FOR AGENCY

1144

1096

NOW ON HAND

868

SOLD AT 14 1/3 26775

Garden

591

ON HAND July

REC'D SINCE

9

USED FOR AGENCY

486

472

NOW ON HAND

105

SOLD AT 11 2/3 1225 / 67410

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

ON HAND

REC'D SINCE

USED FOR AGENCY

NOW ON HAND

SOLD AT

Memorandum of Credit.

753 & 755 Broadway,

New York, *March 9* 188*5*

IVISON, BLAKEMAN, TAYLOR, & CO.

CREDIT, *Mr Prof Asa Gray*

TERMS:

Commission af

<i>25</i>	<i>Grays</i>	<i>Sny Flora Vols. pt. II</i>	<i>500</i>	<i>125 00</i>	<i>\$ 83.33</i>
			<i>1/3</i>	<i>41 67</i>	

affr 13 sent
20 of

Vol. II. pt. I. -

66.67

Prof. Asa Gray

In Ac't with I VISON, BLAKEMAN, TAYLOR & Co.
1885 July Cr.

By Copyright as Follows—

Plants Behave

552 On Hand *Jan'y*

Rec'd Since

21 Used for Agency

423 402 Now on Hand

129

Sold at

05

645

Grow

3268 On Hand *Jan'y*

5122 Rec'd Since

8390 167 Used for Agency

3170 3003 Now on Hand

5220

Sold at

6 ²/₃

34800

Lessons

302 On Hand *Jan'y*

1196 Rec'd Since

1498 12 Used for Agency

460 448 Now on Hand

1038

Sold at

7 ²/₃

7958

Manual

1081 On Hand *Jan'y*

Rec'd Since

21 Used for Agency

632 611 Now on Hand

449

Sold at

13 ²/₃

5987

Manual & Les.

819 On Hand *Jan'y*

2564 Rec'd Since

3388 22 Used for Agency

1617 1595 Now on Hand

1771

Sold at

16 ²/₃

29517

70

78907

7^d 78907

Structural

378

On Hand *Jan'y*

531

Rec'd Since

909

7 Used for Agency

823

876 Now on Hand

86

Sold at $16\frac{2}{3}$ 1433

School

1096

On Hand *Jan'y*

8061

Rec'd Since

9159

119 Used for Agency

3453

3334 Now on Hand

5704

Sold at $14\frac{1}{3}$ 81757

Garden

477

On Hand

Rec'd Since

6 Used for Agency

263

257 Now on Hand

214

Sold at $11\frac{2}{3}$ 24978 164594

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

Folio 800

STATEMENT

NEW YORK Dec. 1, 1885

Prof. Asa Gray:
Cambridge: Mass:

To IVISON. BLAKEMAN. TAYLOR. & Co. Dr.

Terms Commission of 753 & 755 BROADWAY.

		Credit	
		MDSE PER CRY. REGISTERED	
Jan 1	Outstand	173	33
72	mdse	33	34
July 4	"	83	33
May 20	"	66	67
Oct 1	"	33	33
		390 00	

The American Educational Series of School and College Text Books.

Iverson, Blakeman, Taylor & Co. Publishers.

*Birdseye Blakeman,
Daniel R. Iverson,
Augustus C. Taylor,
George R. Lathrop,
L. E. Blakeman.*

753 & 755 Broadway, New York.

Dec 9, 1885.

*Prof. Asa Gray,
Cambridge, Mass.,*

Dear Sir, -

*We desire to have a row
a ready -*

*20 Copies Gray's Flora, Vol. I, Part 2.
20 " " " " Vol. II, Part 1.*

*If you have either on hand please
ship and file this order for the other.
We have constant inquiry for these
books and will be obliged if you will
give us the approximate date at which
we can have them both -*

Yours very truly,

Iverson, Blakeman, Taylor, & Co.

The American Educational Series of School and College Text Books.

Iverson, Blakeman, Taylor & Co. Publishers.

*Birdseye Blakeman.
David B. Iverson.
Augustus C. Taylor.
George B. Cuthbert.
L. H. Blakeman.*

753 & 755 Broadway, New York.

Dec. 11th 1885.

Prof. Asa Gray

Dear Sir,

We have your returned favor of the 10th. inst., advising us of the shipment of 20 copies of the Flora Vol. 1. pt. 2. and the promise of Vol. 11. pt. 1. next month.

We note what you say about lessening the price of these books. For those just sent us we would suggest that you make the price the same as you will fix for the new issue, which we understand you propose making less than before.

As soon as we hear from you on this point we will credit your ac^t for the books sent, at your price. We take pleasure in sending herewith our check for \$390. being amount due you for books sold as per enclosed statement. With your acknowledgment, will you be so good as to inform us if it is correct and advise.

Truly

Wm Blakeman Taylor

H. W. Bridgman

STATEMENT

Folio 800

NEW YORK

Dec 31

1885

Prof. Asa Gray

Cambridge Mass.

To IVISON, BLAKEMAN, TAYLOR, & Co. Dr.

Terms On Sale

753 & 755 BROADWAY.

Cr.

MDSE PER BILL RENDERED

85
Dec 10

20 Gray Flora

4000

Dr.

85
Dec 31

12 Flor
8 Tol
Nov on hand
300 1/3

2400

1600

NOTICE.

As soon as possible after the first of each month, we send statements of all bills as per our ledger. This rule affords opportunity for correction of errors, if any, and we trust will not be considered an untimely demand for settlement of recent purchases. Checks on Local Banks will not be received in payment. Drafts on New York, or Post Office Orders for small amounts, can always be readily obtained.

Prof. Asa Gray

Cambridge Mass

IN ACCOUNT WITH

IVISON, BLAKEMAN, TAYLOR, & Co.

1886 Jan 1

Cr.

By Copyright as Follows:—

Now Plants Dehave

402

On Hand

Rec'd Since

13

Used for Agency

399

286

Now on Hand

103

Sold at .05

515

Now Plants Gorr

3003

On Hand

Rec'd Since

4186

7189

98

Used for Agency

3856

3758

Now on Hand

2933

Sold at .06 2/3 22220

Lesons

448

On Hand

Rec'd Since

1025

1473

14

Used for Agency

715

701

Now on Hand

758

Sold at 07 2/3 5811

Manual

611

On Hand

Rec'd Since

11

Used for Agency

346

335

Now on Hand

265

Sold at 10 2/3 3533

Manual Lessons

1595

On Hand

Rec'd Since

23

Used for Agency

1089

1066

Now on Hand

506

Sold at 16 2/3 8433

Structural

816

On Hand

Rec'd Since

647

1463

14

Used for Agency

913

899

Now on Hand

550

Sold at 16 2/3 9167

22 49679

School

7d 49679

3334

On Hand

Rec'd Since

53

Used for Agency

1169

1116

Now on Hand

2165

Sold at

14 1/2

31030

Garden

257

On Hand

Rec'd Since

5

Used for Agency

167

162

Now on Hand

90

Sold at

11 1/2

1000

81761

Cash for Copyright Physiological Retainers

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

100

81661

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

April 29, 1886

1200

STATEMENT

Folio 793

NEW YORK

March 1, 1886

Asa Gray

Cambridge Mass.

TO IVISON, BLAKEMAN, TAYLOR & Co. Dr.

Terms

Commission

753 & 755 BROADWAY.

MDSE PER BILL RENDERED

CreditJan'y 1 12 Dollars on hand 3⁰⁰/₁₀₀

24 00

NOTICE.

As soon as possible after the first of each month, we send statements of all bills as per our Ledger. This rule affords opportunity for correction of errors, if any, and we trust will not be considered an untimely demand for settlement of recent purchases. Checks on Local Banks will not be received in payment. Drafts on New York, or Post Office orders for small amounts, can always be readily obtained.

Checks on Local Banks will not be received in payment. Drafts on New York, or Post Office Orders for small amounts, can always be readily obtained.

Birdseye Blakeman.
David B. Frison.
Augustus C. Taylor.
George R. Cathcart.
L. H. Blakeman.

753 & 755 Broadway

New York Apr 19 1886

Mrs. Asa Gray

Bought of

Frison, Blakeman Taylor & Co.

Register

Folio

Salesman

By

NET CASH

Educational Publishers, Booksellers & Stationers.

Not responsible for goods sent by mail or for parcels sent or received for enclosure.

Claims for damages or deficiencies must be made within Ten Days after receipt of goods.

L.P. 10000 - A.M. 100

Difference bet \$5.- $\frac{1}{3}$ & \$3.- $\frac{1}{3}$ on
13 Gray Flora Val 1 Pt. 2 returned
from Chicago office

1733

IVISON, BLAKEMAN, TAYLOR & CO
753 & 755 BROADWAY,
NEW YORK.

April 19-1886

Prof Asa Gray
Cambridge. Mass.

Dear Sir. We learned lately that overtures would be, or had begun to be made to Prof Coulter looking toward the preparation of a full series of school text-books on Botany. In view of that we wrote him asking to know if the connection already made with you and ourselves could not be extended and enlarged to mutual benefit and satisfaction. We wished to check and forestall any arrangement which threatened to bring him into rivalry although we knew he would not do anything which he had reason to expect detrimental to your interests. Incidentally we mentioned that we expected new primary books from you soon. ("How Plants" and

"1st Lessons." revised) but we suggested that a possible and suitable extension of his interests here might be in the line of a manual for the Mississippi Valley, meaning thereby the territory not covered by your books west of the river.

With this explanation we send you his reply and ask you to take it in confidence as from us, as we do not suppose he had any idea that we would send it to you. Our main object has been accomplished, to arrest any movement away from us and into the interests of our competitors until you and we could see if it is desirable to attach him more closely to our interests. Please give as early and careful consideration to the subject as convenient and return his letter with your reply. Very truly Yours
Iverson, Blakeman, Taylor & Co.

Checks on Local Banks will not be received in payment. Drafts on New York, or Post Office Orders for small amounts, can always be readily obtained.

Birdseye Blakeman
David B. Ivison.
Augustus C. Taylor.
George R. Cathcart.
L. H. Blakeman

753 & 755

Broadway

New York

April 1886

Mrs. Isaac Gray

Bought of

Register

Follow

Salesman

Terms

NET CASH

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ST. LOUIS, MO.

1 Gray Flora imperfect
pages 468 to 487 —
(467-486)
v. vol. ii, pt. 1.

5	
1/3	167
	333

This has been returned to me, with
all. — Can you supply the
sheets from our sheets.
A. Gray.

IVISON, BLAKEMAN, TAYLOR & CO.
753 & 755 BROADWAY,
NEW YORK.

April 27-1886

Prof Asa Gray
Cambridge, Mass.

Dear Sir, Returning Prof Coulter's letter to you we wish to express our satisfaction that there seems to be a probability of his being retained in your and our interests. We regret if anything we did seemed to be unduly bringing him into such relations. We were told, however, by our own friends, that there was not a moment to spare as he had been pressed to begin with the Cincinnati house and they looked to so securing him as, we thought, would do us all harm. We

think we were none too soon while we are glad to find him so cordially attached to your interests and under no arrangements with our competitors which he can not readily abandon.

Yours very truly
Iverson, Blakeman, Taylor & Co.

Checks on Local Banks will not be received in payment. Drafts on New York, or Post Office Orders for small amounts, can always be readily obtained

Birdseye Blakeman.
David B. Ivison.
Augustus C. Taylor.
George R. Cathcart.
L. H. Blakeman.

753 & 755 Broadway

New York May 20 1886

M. Propasa Gray

Bought of

Ivison, Blakeman Taylor & Co.

Register

Folio

Salesman

Terms, NET CASH

Educational Publishers, Booksellers & Stationers.

Not responsible for goods sent by mail or for parcels sent or received for enclosure.

Claims for damages or deficiencies must be made within Ten Days after receipt of goods.

L.F. Spencer - A. McLean

1 Gray's Flora
Imperfect

13	500	
	166	
		334



JOHN WILSON, C. E. WENTWORTH.

University Press,

Cambridge, Mass.,

May 25, 1886.

Dr. Asa Gray.

Dear Sir:—

With this we send two copies of the "Flora," which will replace the two copies reported imperfect. We enclose the bills, also, but if there is any explanation to be made to the publishers, we will attend to the matter. We regret, exceedingly, that you should have been caused this annoyance, and trust that the balance of the edition will be found to be all right.

Yours respectfully,

John Wilson & Co.,
W.R.R.

Checks on Local Banks will not be received in payment. Drafts on New York, or Post Office Orders for small amounts, can always be readily obtained.

Birdseye Blakeman.
David B. Trison
Augustus C. Taylor.
George R. Cathcart.
L. H. Blakeman.

753 1/2 755 Broadway

New York June 2 1886

Mrs. Anna Gray

Bought of

Trison, Blakeman Taylor & Co.

Register,

Folio 37

Saleman's

Terms. NET CASH

Educational Publishers, Booksellers & Stationers.

Not responsible for goods sent by mail or for parcels sent or received for enclosure.

Claims for damages or deficiencies must be made within ten days after receipt of goods.

L.T. Spencer - R. M. Lee

1 Gray Messenger
1 " Gray
1 " Behave

216

50

32

350

To Miss H. A. Pierce
So. Landamary Vt.

1/6

58

292

Port

34

376

Prof Asa Gray

IN ACCOUNT WITH

IVISON, BLAKEMAN, TAYLOR, & Co.

1886 July

Cr.

By Copyright as Follows:—

Plants Behavior

286

On Hand Jan'y

823

Rec'd Since

1109

16 Used for Agency

859

843 Now on Hand

250

Sold at 05 12 50

Grow

3758

On Hand Jan'y

5104

Rec'd Since

8862

190 Used for Agency

2353

2163 Now on Hand

6509

Sold at 06 $\frac{2}{3}$ 433 93

Lessons

701

On Hand Jan'y

2587

Rec'd Since

3288

13 Used for Agency

2361

2348 Now on Hand

927

Sold at 7 $\frac{2}{3}$ 71 07

Manual

335

On Hand Jan'y

976

Rec'd Since

1311

24 Used for Agency

811

787 Now on Hand

500

Sold at 13 $\frac{2}{3}$ 66 67

Lessons Manual

1066

On Hand Jan'y

2126

Rec'd Since

3192

23 Used for Agency

1502

1479 Now on Hand

1690

Sold at 16 $\frac{2}{3}$ 281 67

Structural

899

On Hand Jan'y

475

Rec'd Since

1374

15 Used for Agency

1023

1008 Now on Hand

351

Sold at 16 $\frac{2}{3}$ 58 50

70 924 34

School F

92434

1116

On Hand *Jany*

8943

Rec'd Since

10059

257

Used for Agency

3592

3315

Now on Hand

6487

Sold at

14 1/3

929 80

Garden

162

On Hand *Jany*

553

Rec'd Since

715

10

Used for Agency

478

468

Now on Hand

237

Sold at

11 2/3

27 65 188179

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

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Used for Agency

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Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

Copyright due Prof Asa Gray. ^{sl} November 1886

\$ 1,881.79

Dr.

April 19/86.	Merchandise	17 33	
" 20	"	3 33	
May 20	"	3 34	
June 2	"	3 26	2726
			<u>\$ 1,854.53</u>

check enclosed

S. P. 546.

STATEMENT

Folio 723

NEW YORK Dec, 31, 1886,

Prof. Asa Gray
Cambridge, Mass

TO IVISON, BLAKEMAN, TAYLOR & CO. Dr.

Terms

30 Days.

753 & 755 BROADWAY.

Worn a/c

86			
Mich	16	333 33	
Sept	25	800	
		341 33	

Dec	31	Book Brought hand	60 67
			280 66

Dear Sir,
Enclosed please find
check for \$280.66 covering sales
as above. Please acknowledge
& oblige,
Yours

NOTICE.

As soon as possible after the last of each month, we send statements of all bills as per our Ledger. This rule affords opportunity for correction of errors, if any, and we trust will not be considered an untimely demand for settlement of recent purchases. Checks on Local Banks will not be received in payment. Drafts on New York or Post Office Orders for small amounts, can always be readily obtained.

Iverson Blakeman & Co.

Prof Asa Gray
In account with

Wm. Blakeman Taylor & Co Dr

Dec 31st 1886.

To the following stock on hand

16	Gray's Flora of N. C.	@ 5.00	80 00
11	" Supplement and Index to Flora	@ 1.00	11 00
			91 00
		13	30 33
			\$ 60 67

Prof. Asa Gray

IN ACCOUNT WITH

IVISON, BLAKEMAN, TAYLOR, & Co.

May 1 1857

Cr.

By Copyright as Follows:—

Plants Science

543

On Hand

Rec'd Since

18

Used for Agency

Now on Hand

787 769
56

Sold at .05 280

Plants Grow

2163

On Hand

Rec'd Since

3965

6128

119

Used for Agency

2192 2073

Now on Hand

3936

Sold at .06 $\frac{2}{3}$ 26240

Lessons

2348

On Hand

Rec'd Since

15

Used for Agency

1396 1581

Now on Hand

752

Sold at .07 $\frac{1}{2}$ 5765

Manual

757

On Hand

Rec'd Since

41

Used for Agency

424 383

Now on Hand

363

Sold at .13 $\frac{1}{2}$ 4840

Lessons & Manual

1479

On Hand

Rec'd Since

1314

2993

16

Used for Agency

2255 2229

Now on Hand

638

Sold at .16 $\frac{2}{3}$ 10633

Structural

1008

On Hand

Rec'd Since

606

1614

14

Used for Agency

1120 1106

Now on Hand

494

Sold at .16 $\frac{2}{3}$ 8233

And 55991

3315

140

3329 £0

1717, 1637

1612

Choice

Find 55991

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at 14 1/3 23105

Garden

468

On Hand

Rec'd Since

Used for Agency

Now on Hand

384, 376

84

Sold at 11 1/2 950 80096

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

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Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

Iverson, Blakeman, Taylor & Co. Publishers,

*Birdseye Blakeman,
David B. Iverson,
Augustus C. Taylor,
George R. Cathcart,
L. H. Blakeman.*

753 & 755 Broadway, New York.

March 9-1887

*Prof Asa Gray
Cambridge, Mass*

Dear Sir. We inclose check for balance due as per mem. in your letter of yesterday. We send mem. of sum credited to you on Copyright apc (\$815.⁰⁰) and will be pleased to discount same on April 1st as you suggest, or before if you desire it.

What you say in regard to the new book (Elements) is noted; We suppose the book is for separate use as well as for binding with the Manuals.

In regard to the illustrations, will the cuts (originals) be sent to us, or duplicate electros of them, at least? We should have a full set of all illustrations on hand for use in case of damage to the plates at any time. We will be glad to get plate proofs of Elements as soon as ready. Wishing for you & Mrs Gray a safe return after a very pleasant sojourn abroad for the summer we remain
Very truly Yours

Iverson, Blakeman & Co.

Iverson, Blakeman, Taylor & Co. Publishers.

753 & 755 Broadway, New York.

*Birdseye Blakeman.
David B. Iverson.
Augustus C. Taylor.
George R. Cathcart.
L. H. Blakeman.*

March 29th 1887.

Prof Asa Gray.

Cambridge, Mass.

Dear Sir.

In compliance
with your wishes, we enclose herewith your
check on North National Bank for Eight
hundred and ten 60/100 dollars, amount due
you on Copyright Sales up to Jan 1st 1887
as per memo at foot—

Very truly Yours,
Iverson Blakeman & Co.
g. j.

Copyright—due May 1st 1887.
Int. off

815.09
4.49
\$ 810.60

Memorandum

From Ivison, Blakeman & Company.

753 & 755 BROADWAY, NEW YORK

May 24, 1887 -

Prof. Asa Gray,

Dear Sir, - When will it be possible for us to have some more of the Flora of N. America. We now have orders for several and would like to have forwarded to us 20 copies as soon as they are ready -

Yours truly,

Ivison, Blakeman & Co.

Memorandum

From Ivison, Blakeman & Company.

753 & 755 BROADWAY, NEW YORK

sent 19 copies
may 19
May 26, 1887.

Mr. Seneca Watson,

Dear Sir, - The Plans of St. Ann's
which we want is the large volume
in which II^d and Ist are bound together.

The Elements of Botany is now in
our bindery and will be published as the
revised Edition of the Lessons but being just
at the end of the school season we have held
it back a little to avoid confusion. It will
be published at same price as the Lessons
94 cents -

Yours truly,

Ivison, Blakeman & Co.

Prof. Asa Gray

IN ACCOUNT WITH

IVISON, BLAKEMAN, ~~TAYLOR~~, & Co.

1887

July

Cr.

By Copyright as Follows:—

Plant Behavior

769

On Hand Jan'y

Rec'd Since

27 Used for Agency

645

618 Now on Hand

124

Sold at 05 620

Grow

2073

On Hand Jan'y

Rec'd Since

159 Used for Agency

10000

12073

6788

6629 Now on Hand

5285

Sold at 67 3 352 33

Lessons

1581

On Hand Jan'y

Rec'd Since

13 Used for Agency

1127

2708

1724

1711 Now on Hand

984

Sold at 77 3 7544

Manual

383

On Hand Jan'y

Rec'd Since

12 Used for Agency

1023

1406

836

824 Now on Hand

570

Sold at 13 3 76 00

Lessons & Manul

2339

On Hand Jan'y

Rec'd Since

23 Used for Agency

2748

5087

3075

3052 Now on Hand

2012

Sold at 16 3 335 33

Structural

1106

On Hand Jan'y

Rec'd Since

7 Used for Agency

843

263

836 Now on Hand

Sold at 16 3 43 83

Total 88913

No 889 13

School

1637
9849
11486
5118
6368

On Hand Jan'y
Rec'd Since
183 Used for Agency
4935 Now on Hand

Sold at 14/3 91275

Garden

376
633
1009
868
141

On Hand Jan'y
Rec'd Since
Used for Agency
Now on Hand 861

Sold at 11 2/3 1645 1818 33

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

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Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

On Hand

Rec'd Since

Used for Agency

Now on Hand

Sold at

The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cuthbert,
L.H. Blakeman.*

753 & 755 Broadway, New York.

.....September 20,..... 1887

Professor Asa Gray,

Cambridge, Mass.

Dear Sir:--

We are entirely out of your Synoptical Flora of North America, two volumes in one. If you can send us 25 or 50 Copies we would be obliged.

Very truly yours,

Iverson, Blakeman & Co.

Dictated by
H.H.B.

W. A. B.

*sent 30 copies by Express,
Sept. 28/87
S.W.*

Memorandum of Credit

753 & 755 Broadway

New York

Oct 1

1887

IVISON, BLAKEMAN & CO.

CREDIT

Mr Prof Asa Gray

30 Gray Synoptical Flora
on commission account

5.00

100.00

Birdseye Blakeman,
David B. Trison,
George R. Cathcart,
L. M. Blakeman.

Trison, Blakeman ^{AND} Company.
Publishers of School Books.

753 & 755 BROADWAY
NEW YORK

Oct 20 1887

Sold to

Register,
Folio,

Prof. Asa Gray

TERMS, NET CASH,
payable with Exchange
on New York

Not responsible for goods sent by mail or
for parcels sent or received for enclosure.

H. Gray's Bill (rem.)
Dr. 1/2

*94 1/2 **

37 60
46

* You will notice by figuring this bill that the
extension is 94 cents less 1/2

48 / 40 00 1/2

By Exp.

Cost me 83 1/3

will for 90 00

Grubbe

1—

fine

Wright

1

Goodale

2—

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Iverson, Blakeman & Company, Publishers.

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David B. Iverson,
George R. Cuthbert,
L. H. Blakeman.

753 & 755 Broadway, New York.



Octo 21. 1887.

Prof Asa Gray:

In ac with,

Iverson Blakeman & Co.

Credit

87		
Jan 1-	on hand	60.67
May 31	Udso	63.34
Oct 1.	at	100.00
		224.01

Dr

Octo 21. now on hand

28	Flora	140.00
8	Indice	8.00
		148.00
1/3		49.33
		98.67
		125.34

753 & 755 Broadway
New York

October 22, 87

Dear Sir, -

The list price of the
Lesson is 94¢. From this
we make a discount of $\frac{1}{6}$
or $16\frac{2}{3}\%$. We do not fix
any retail price but there
would seem to be no trouble
about retailing the work
at \$1.00. As a matter of fact
various retailers charge dif-
ferent prices ranging from
95 cents to \$1.25 according
to competition and other
things which may affect
the question of profits.

We are certainly under
obligations to you for
your trouble in taking
upon yourself the handling
of the books.

We return the invoice
to you trusting that
the price with our
Explanation above will
be satisfactory to you.

Yours very truly

Ivison, Blakeman & Co.

Prof. A. C. Gray -

40	40.00	100	100.00
	13.60		13.60
	1.64		1.64
	26.36		26.36
	1.60		1.60
	1.44		1.44
	1.16		1.16
	1.21		1.21
	12.34		12.34

$$\begin{array}{r} 6 \overline{) 94} \\ \underline{15} \\ 79 \end{array}$$

The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Luthcart,
L.H. Blakeman.*

753 & 755 Broadway, New York.

21st Feb 1888.

*Prof. Geo. L. Goodale -
Cambridge. Mass -
Dear Sir. -*

*Our supply of Gray's "Synoptical
Flora of America" has been obtained from
the author heretofore. The books being made
in Cambridge and sent to us and paid for
when sold. We need more at once and
would be glad to have 50 copies sent
us. Not knowing to whom to apply will
you kindly advise us? Also will you
be so good as to inform us of whom we
should make enquiries in regard to
Prof. Gray's works, hereafter -*

*Yrs very truly
Wm. Blakeman*

The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

Birdseye Blakeman,
David B. Iverson,
George R. Cuthbert,
L. H. Blakeman.

753 & 755 Broadway, New York.

Feby 23 1888

Prof. Sereno Watson
Cambridge. Mass.

We have your kind favor of
yesterday and will be obliged if you will
send us the six copies *Synoptical Flora* by
Express. Will you also be so good as to
inform us with whom we shall settle for
the books?

Yours truly
Iverson Blakeman & Co

Sent six copies *Synoptical Flora* by
Lawson's Express, Feb 25/88 — returns to be
made to Mrs. Gray.

Sereno Watson

The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cuthbert,
L.H. Blakeman.*

753 & 755 Broadway, New York.

March 20th 1888.

*Prof. E. Watson,
Cambridge. Mass.*

Dear Sir,

We have your obliging favor of the 5th, inst. with regard to the "Synoptical Flora". As our sale for this work will be very limited we hardly think it best to go to the expense of having an edi. printed nor should we be willing to assume a ~~portion~~ the expense. Our arrangement with Mr. Gray was to take them in such quantities as we desired at \$3.34 - on sale - to be paid for when sold. We will let the matter rest for the present. Thanking you for your trouble in the matter we are

Yours truly

Wm. Blakeman & Co.

The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cuthbert,
L.H. Blakeman.*

753 & 755 Broadway, New York.

20th June, 1888

Prof. Sereno Watson,
Cambridge, Mass.

Dear Sir:

We have received your favor in regard to corrections of the School and Field Book, and also the copy of this book, marked. The book was originally set up at the University Press in Cambridge, and the corrections will have to be made there.

On looking over the copy of the book returned to us, we find several cases where you have omitted to correct the citations to agree with the new edition of the "Lessons." We have turned down the corners of the pages and marked with pencil opposite these cases; and we send the book to you by mail to-day with the request that you will make the proper change in these places, and then send the book to Messrs. John Wilson & Son at the University Press, to whom we write also to-day, informing them that the memorandum of corrections will be sent them by you.

We have your favor of recent date in regard to the changes demanded by teachers in the Field, Forest and Garden Botany, and we will communicate at once with leading teachers who are using that book, for suggestions with reference to its revision. We have thought that possibly the Revised Manual might be widely, if not generally used, in the grade of schools where the Field, For-

est and Garden Botany is now used; but we have no definite opinion or predilection on the subject, and we think it quite possible that so much change would be necessary to make the "Manual" adapted to the middle class of high schools and academies, that it would be better to make the new Flora which will form a part of the School and Field Book, entirely independent of the Revised Manual. We hope to have some valuable suggestions on all these points from our correspondence with our agents and our friends among the teachers.

Yours truly,

Iverson, Blakeman & Co.
E/6

November 21, 1888.

Prof. Sereno Watson,
Cambridge, Mass.

Dear Sir, — We send you by express today the manuscript of an introduction to the study of plants, sent to us by Miss Harriet E. Paine, of Boston. It is submitted to us with the full understanding that it will be placed in the hands of the editors of Gray's botanist for their judgment as to its merits. We also send you copies of two letters received by us from the author.

It occurred to us that the work might be of some value in the revision of the F. F. & G. Botany, and that possibly you might find some of it worthy of incorporation into the introduction to that book, provided satisfactory arrangements could be made with the author.

We submit it to you for this purpose and hope to hear from you at your convenience regarding it. Very truly,

Iverson, Blakeman & Co.

copy.

753 & 755 Broadway
New York Nov. 7 1888.

E. W. Hooper

Treas Harvard College

Dear Sir, In reply to yours of the 5th we have to say that the copyright on "Grays How Plants Grow" expired in 1886, and all right of renewal lapsed by reason of Dr Gray's neglect to attend to it. The book has been reprinted and the sale materially affected as well in the number of copies we sell as in the price. We paid Dr Gray copyrights in 1887 because of past relations and because, while he lived, we hoped a new book would be made to take the place of "How Plants Grow" & "How Plants Behave". The College has no right or interest in "Plants Grow".

Yours truly

(Signed) J. Ivison, Blakeman & Co

January 16, 1889.

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, -

We send you by mail today letter and Mss. from Mr. Douglas H. Campbell, of Bloomington, Indiana, which he has requested us to bring to the attention of our botanical Editors for examination with a view to publication. We do not know that you care to give the time for an examination of this and similar proposed publications, but we in no case accept Mss. for examination save on the understanding that they shall be submitted to the Editors of Dr. Gray's series of books -

Have you any report to give us on Miss Laine's Introduction to Plant Study sent you Nov. 21st last?

Yours truly,

Iverson, Blakeman & Co.

January 29, 1889.

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, - We are in receipt of your

favor of 26th with inclosing memorandum
of Prof. Farrow. The MS. of Miss. Paine
and Prof. Campbell have also been received.

We are glad to receive so full statements
of the state of work on the Manual. There
is no reason why composition might not
be commenced on the book as soon as you
can see your way to have the work pro-
gress steadily to the finish. As to the
time required to finish the work ready
for the press we cannot speak with
certainty. There are so many elements
entering into the case that we never
feel like promising. You and the Uni-
versity Press people can do more than
any one else to decide the question.

For our part we desire to have the
plates ready for the press as early in
the year as is possible but we shall

not care to put out the revision before the end of the present school year. Beyond that, if it is not ready to be announced by August 1st we should not care to make any announcement before October or November.

You can judge what is possible to be done after consultation with Messrs John Wilson and Son and we shall be glad to hear from you after you have seen them regarding the matter.

We think your suggestions regarding the plates are entirely practicable, and you may furnish copy for the descriptive notes accordingly -

Yours truly,

Iverson, Blakeman & Co.
10

February 2, 1889.

Prof. Seward Watson,
Cambridge, Mass.

Dear Sir, -

We have a letter from
Messrs John Wilson & Son, University
Press, in regard to starting work
on the new edition of the Manual -

We suppose the best plan is to begin
work as soon as convenient and keep
it going with uniform pace until it
is completed. The best time to announce
the book is in the fall, in good time
for the winter orders of Jan'y and Feb'y;
but the work should go ahead and if
we aim at August we may not do
better than to hit September or October -

We have written Messrs Wilson
& Son in regard to the descriptive
matter to go with the plates.

Yours truly,

Iverson, Blakeman & Co.

February 8, 1889-

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, -

On receipt of your letter regarding Dr. Campbell's manuscript we wrote Prof. Coulter of Crawfordsville, Ind., inquiring as to his knowledge of Dr. Campbell and his proposed work. We inclose his reply as you may be interested to read it. Please return it at your convenience.

Our impression now is that we shall not be justified in undertaking its publication. If it were a work of such novelty and scholarship as to demand publication in the interest of scientific progress we might not so seriously consider the question of its probable sale; but in this instance we see no such reason for the venture.

Thanking you sincerely for your patient interest in these matters, we remain,

Yours very truly,

Iverson, Blakeman & Co.
H.

April 15, 1889.

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, -

Please send us on same
terms as last lot 10 copies of
each volume of Gray's Synoptical
Flora of the United States, and
greatly obliged,

Yours truly,

Iverson, Blakeman & Co.
—/6

The American Educational Series of School and College Text-Books

Iverson, Blakeman, & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cathcart,
L. H. Blakeman,
Henry Iverson.*

753 & 755 Broadway, New York.

8th June,

1889

Prof. Sereno Watson,

Cambridge, Mass.

Dear Sir:

We have received the inclosed card asking for information regarding the forthcoming book of Dr. Gray's contributions to Scientific Societies. If you will furnish us with the information requested we will be glad to make answer to the card, or if you please to answer it direct we shall be much obliged to you for the same.

We are in receipt of frequent inquiries regarding the two remaining volumes of the Botanical Text-book, especially with regard to that of Dr. Farlow's. Can you give us any information as to when this last will probably be ready for publication. We should like very much to answer questions intelligently but have uniformly for the past two or three years been promising the book "in a year".

Yours truly,

Iverson, Blakeman & Co.

The American Educational Series of School and College Text Books

Iverson, Blakeman, & Company, Publishers,

*Birdseye Blakeman,
David B. Iverson,
George R. Cathcart,
L. H. Blakeman,
Henry Iverson.*

753 & 755 Broadway, New York.

September 21, 1889-

*Prof Sereno Watson,
Cambridge, Mass.,*

Dear Sir, -

*We are in receipt of
your favor of 20th inst and are
glad to learn that the work on
the new Manual is nearing an end -*

*With reference to the plates we are
ready to accept your judgment as to the num-
ber needed. They should all be made by the
same process and we should prefer that they
be printed from relief plates if possible. We think
we can reproduce in relief those we now have
on stone. It will be well however to examine
this question at once and we shall do so and report
to you. We can certainly reproduce in relief from
a clean copper plate prints.*

*In any case you had better prepare the drawings
so that they can be reproduced either way - so far as
you have to make new drawings -*

Yours truly,

Iverson, Blakeman and Co.

The American Educational Series, of School and College Text Books

Iverson, Blakeman, & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cathcart,
L. H. Blakeman,
Henry Iverson.*

753 & 755 Broadway, New York.

September 28, 1889.

*Prof Sereno Watson,
Cambridge, Mass.,*

Dear Sir, — Replying to your card
of 27th inst we would say that
drawings for process should be
made to reduce one-half each
way. We are getting very good
results from reproductions of the
same size as the original, but
the Engravers prefer the reduction
as stated above.

Yours truly,

Iverson, Blakeman & Co.

The American Educational Series of School and College Text Books

Iverson, Blakeman, & Company, Publishers,

753 & 755 Broadway, New York.

*Birdseye Blakeman,
David B. Iverson,
George R. Cathcart,
L. H. Blakeman,
Henry Iverson.*

October 10, 1889-

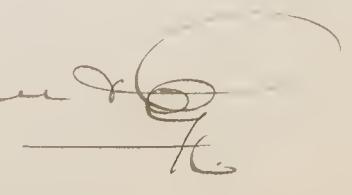
*Prof. Samuel Watson,
Cambridge, Mass.,*

Dear Sir, -

*Your favor of 9th inst is at
hand. Regarding plates for Manual
we shall have corrections made and
process begun at once on all now
in hand. In every case where you have
a copyplate it will be a great advantage
for us to have that in order to enable
the engraver to get the best results.*

*The drawings for the additional plates
should be made in style as near the
other plates as possible.*

Yours truly,

Iverson, Blakeman & Co.


The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cutthart,
L.H. Blakeman.*

753 & 755 Broadway, New York.

23rd October, 1889.

Prof. Sereno Watson,
Cambridge, Mass.

Dear Sir:

We are in receipt of your note of 19th inst requesting us not to do anything in the preparation of plates for the Manual from the coppers which you sent till we hear from you again. The copper plates were already in the hands of the engraver when your note was received and we thought it best to leave them there even though the plate resulting might have to be done over again, as this trial would enable us to determine the question as to whether the photo-engravers can make relief plates which will print satisfactorily for use in the Manual. This is a question that we are not absolutely certain about and so it will be an advantage for us to have this trial plate made although it may have to be replaced by another one later. The corrections which you sent on the 11th had already been made in the plate before it went to the photo-engraver. Whatever the result is it will be of advantage for us to know at the earliest possible time whether we can depend upon relief printing for the plates, and as the time is getting closer and closer to the first of January we think it desirable to anticipate all these questions and have them out of the way before it becomes necessary to rush the book on to the press.

Yours truly,

Iverson, Blakeman & Co.

Memorandum

From Ivison, Blakeman & Company.

753 & 755 BROADWAY, NEW YORK

Dec - 14, - 1889

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, - We are uncertain whether you have taken out copyright on the new Manual or expect us to do so in the name of Harvard College - If it has not already been done we would advise that it be done after Jan 1 so that the date will be as fresh as the latest revision of the text. These things weigh with many purchasers.

Yours truly,

Ivison, Blakeman & Co.

November 14, 1889-

Prof. Sereno Watson,

Cambridge, Mass.,

Dear Sir, -

We send you herewith under another envelope proofs of the relief plate engravings which we have had made from the copper plates which you sent us some time since. These are the plates which you requested us not to use until further word from you, but as they were well under way toward completion we did not countermand the order for photo-engraving. The proofs show what can be done in the way of relief printing. We think that with fine high surface paper this result can always be secured.

We have now in hand of the engraver the proofs of the lithographed plates used in the present edition of the Manual and hope to secure equally good results from them.

We note that in the text to back the plates you do not go above No. 21 - at least we have received only proofs to that point. As soon as you can decide on further plates we should have them in hand for processing.

Yours truly,

Iverson, Blakeman & Co.

November 20, 1889.

Prof. Sereno Watson,

Cambridge, Mass.,

Dear Sir, —

We send you herewith
proofs from the relief plates of Nos I.
III. VII. XIII. and XXII. With careful
printing they ought to make very
excellent plates for the book —

In considering the number of
plates we have to take account of
the conveniences in printing regular
forms. If the plates go above 24
in number they may as well go
to 32. If you could condense so
as to make the number 24 it would
be well, but if not you might add
a few more. Could not the XXI and
XXV be combined? We make the sug-
gestion without any knowledge of the
condition in the case, and leave the
matter to your judgment.

Yours truly,

Iverson, Blakeman & Co.

November 21, 1889.

Prof. Samuel Watson,
Cambridge, Mass.,

Dear Sir, —

Your favor of 20th inst
is at hand, inclosing bill of
Mr. Daxon for drawings for plates
of new mammal. We have sent
check for the amount \$20.00 to
Mr. Daxon at Jamaica Plain.

We thank you for calling our
attention to Mr. Gray's account.
We received no bill for the
books and so it was likely to
have been indefinitely neglected
but for your reminder. We have
remitted check for \$133.³³ being
at the rate of \$5.00 less $\frac{1}{3}$ per copy.

Yours truly,

Iverson, Blakeman & Co.
H.

January 6, 1890

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, —

We have your favor of
4th inst in relation to pages of
the Manual and would say that
we think a table of contents would
not seriously interfere with the
make up of the forms and we
consider it a desirable feature.

If you will furnish copy
to the University Press for same
we shall be much obliged to you.

Yours truly,

Iverson, Blakeman & Co.
J. B. E.

If you can use 4 pages, making
pages i to viii to precede page 1, we
can print in that shape conveniently.

J. B. E.

January 21, 1890

Prof. Sereno Watson,
Cambridge, Mass.,

Dear Sir, —

Replying to your favor
of 17th inst we would say we can
furnish you with the 50 copies of
the Manual in paper instrument
for your correspondents, etc.

We understand that these
are for such of your correspon-
dents and assistants as have
contributed to the work or in
other ways may be entitled to
complimentary copies, and we
therefore will make no charge for
such copies.

The last sheets go to Bindery
tomorrow and the book will be
out within a week —

Yours truly,

Iverson, Blakeman & Co.

The American Educational Series of School and College Text Books

Iverson, Blakeman & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cuthbert,
L.H. Blakeman.*

753 & 755 Broadway, New York.

4th February, 1890.

Prof. Sereno Watson,
Cambridge, Mass.

Dear Sir:

The price of the New Manual in the ordinary binding is the same as that of the old edition. trade list \$1.62, to which we add 15% to cover postage on books sent by mail. On this basis we mail a copy to Mr. Bush, according to your request, and bill to him at \$1.85. The price of the Manual in paper is \$1.40 and you may settle with us at that price for any copies sold. We are gratified to know that you like the book and trust it may prove thoroughly satisfactory on fuller examination.

Yours truly,

Iverson, Blakeman & Co.

The American Educational Series of School and College Text Books

Iverson, Blakeman, & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cathcart,
L. H. Blakeman,
Henry Iverson.*

753 & 755 Broadway, New York.

4th February 1890.

Prof. Lorenzo Watson,

Cambridge, Mass.

*Dear Sir: Answering your esteemed
favor of the 31st, ultimo, we would
say that any of the manuals which
you can dispose of we will make at
the "Introduction" price - \$1.62 - less
10% discount, but any which
we send from here direct we shall
charge at \$1.85 postpaid. We send
a copy to Mr. Bush, at this price,
as requested, and beg to remain*

Yours very truly,

Iverson, Blakeman & Co.

The American Educational Series of School and College Text Books

Iverson, Blakeman, & Company, Publishers.

*Birdseye Blakeman,
David B. Iverson,
George R. Cathcart,
L. H. Blakeman,
Henry Iverson.*

753 & 755 Broadway, New York.

Feb 11, 1890.

*Prof. Sereno Watson,
Cambridge, Mass.,*

Dear Sir, —

*I compliance with
your request of 7th inst we have
sent a copy of the revised ~~dean~~
of Botany to Dr. George Thunberg of
Passaic, N.J.*

*When you receive copies of
journals containing notices of the work
we shall be glad to be advised of the
issue of the paper or a copy of such
as you have to spare — We shall be
pleased to send copies for review to
any one you may indicate.*

Yours truly,

Iverson, Blakeman & Co.

Dr. J. M. McKim, Jr.,

IVISON, BLAKEMAN & CO.
PUBLISHERS OF
SCHOOL BOOKS

Birdseye Blakeman
David B. Ivison
George R. Cathcart
L. J. Blakeman
Henry Ivison

753 & 755 Broadway
New York, March 17th 90

To The Bureau

Harvard University

Dear Sir,

Have you sent to the
Library of Congress, Washington D.C.
two copies each of Gray's Revised
Manual and the Lessons & Manual
to complete the copyright requirements?
If not shall we do so at once as
the books have been out now for
some days? Awaiting your reply

Yours truly

10 — Ivison Blakeman & Co.
Very Attn'd to Mr. J. W.